



GOPA-CARTERMILL

European Commission
Directorate-General for Maritime Affairs and Fisheries
Ms. Beate Gminder
Head of unit – D1
Rue Joseph II, 99
B-1049 Brussels
Belgium

05 November 2013

INVOICE Nr. 072/2013

Reference: Specific contract n°14 – SI2.649515 implementing Framework contract N° MARE/2008/08 – Conference on the perspectives of Spain on Blue Growth in the Mediterranean, to be held on 2 and 3 May 2013 in Spain

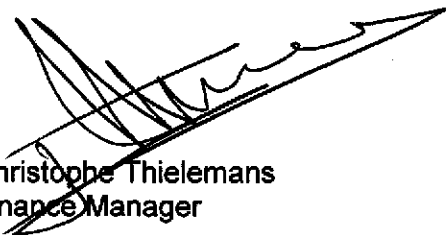
In accordance with the attached statement of costs, we are invoicing you €110.327,20 minus the advance received under INVOICE Nr. 023/2013 for a total amount of € 44.246,04

Total this invoice: € 66.081,16

(exempted of VAT according to art 42 § 3.3, VAT Code, circulaire n° 2/1989)

Payment should be made into the following bank account:

Beneficiary: **GOPA-Cartermill SA**
Bank: **Commerzbank AG**
Bank address: **Boulevard Louis Schmidt 87 - 1040 Bruxelles - Belgium**
Bank account: **179-6103899-04**
IBAN: **BE10 1796 1038 9904**
BIC code: **COBABEBX**


Christophe Thielemans
Finance Manager


Walter Koehn
Senior Consultant

Blue Growth in the Mediterranean: perspectives of Spain, 2-3 May 2013, Palma de Mallorca: Financial proposal

No	Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
1.	General coordination and supervision	Project leader	€450,00	1	5,50	€2.475,00	
	These costs cover: coordination with the client coordination with venue Sending invitations and practical info to participants, registration management, preparation of conference materials (badges, desk names, register of attendance)	Event manager	€420,00	1	15,00	€6.300,00	
		Event assistant	€350,00	1	15,00	€5.250,00	
	Hotel identification and concluding group rates for the 250 pax and hotel identification and selection for speakers and organisers	Event manager	€420,00	1	3,00	€1.260,00	Please note that GC cannot book hotel rooms for unpaid pax (in this case, hotels would require a deposit as guarantee and would charge no shows). GC will negotiate preferential group rates and links with corresponding group codes will be made available on the registration form in order for pax to make their own reservation. For speakers and organisers, a contract with the selected hotel will be issued and GC will take care of all reservations for speakers and organisers.
	Cleaning of participants lists received	Event assistant	€350,00	1	1,00	€350,00	Cleaning of contact lists received from ES authorities and DG MARE
	cancelled	Photographer	€600,00	1	0,00	€0,00	Briefing
	cancelled	CFP & Maritime Affairs Expert	€775,00	1	0	€0,00	1 day of preparation prior to the workshops
	Programme design and lay-out, banner for registration and for all supporting documents	Graphic designer	€350,00	1	2,50	€875,00	
	Design the roll-ups + ready to print files preparation	Graphic designer	€350,00	1	2,00	€700,00	6 different roll-ups
		Production department	€370,00	1	1,00	€370,00	
	Preparing and assembling the participant pack, incl.	Event assistant	€350,00	1	1,00	€350,00	250 pax

No	Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
	Printing :* FOLDER Programme in colours, * List of participants, BW, 1 staple, +/- 10 pages, 280 copies Register of attendance	Production dept	€370,00	1	5,25	€1.942,50	including production and shipment of materials
	shipment of roll-ups			0	0,00	€0,00	The roll-ups were printed in Palma de Mallorca in order to reduce the shipment costs
	Conference material	badges	€1,92	280	1,00	€537,60	250 pages + 30 spare for onsite registration
		speakers' desk names	€2,40	80	1,00	€192,00	80 were produced instead of the 35 originally foreseen. Due to last minute speakers' changes
	cancelled	Pens	€2,12	0	1,00	€0,00	
		On-line registration	€600,00	1	1,00	€600,00	
	Set-up of Registration website	Event manager	€420,00	1	5,00	€2.100,00	setting-up the registration website Online registration module and registration website, including general info on the event, background docs, uploading of presentations, downloadable conference programme. Updating and maintaining the registration web site
		Roll-up	€276,00	6	1,00	€1.656,00	
		Project leader	€450,00	1	4,00	€1.800,00	arrival the day prior to the event, leaving on the day after the event
	Welcoming and registering the participants	Event manager	€420,00	1	4,00	€1.680,00	arrival the day prior to the event, leaving the day after the event
	cancelled	CFP & Maritime Affairs Expert	€775,00	0	4,00	€0,00	arrival the day prior to the event, the day after (depending on flight schedule). Will be adapted to effective schedule
	cancelled	photographer	€600,00	0	1,50	€0,00	(0,5 day on 2 May, full day on 3 May)

No	Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
	Venue hire	Plenary room(price/day for 80 pax)	€3.288,00	1	4,6875	€15.412,50	suitable to welcome 250 pax, budget has been adapted accordingly: 3288€/day for a plenary for 80 pax. For 250 pax= (10275€/day + 5137,5€ for 0,5day = total: 15 412,5€ . Coffee breaks are incl. In the price rental. Please note that the No. of days indicated (4,6875 days) do not reflect effective number days of the event but the calculation made to get to the final price corresponding to this request; i.e., € 15.412,50 divided by € 3.288,00
	Two BO rooms for 100 pax	Break-out room (per room for 50 pax, per half day)	€484,80	4	1,00	€1.939,20	2 BO rooms for 100 pax for DAYII, budget has been adapted accordingly.
	Two rooms for 50 pax	Break-out room (per room, per half day)	€484,80	2	2,00	€1.939,20	1 BO room for 1 day= 484,8(0,5day)X2 = 969,6€
	Equipment plenary	Laptop	€300,00	1	2,00	€600,00	
		Beamer	€336,00	1	2,00	€672,00	
		Flipchart	€66,00	1	2,00	€132,00	
		Wireless micro	€72,00	3	2,00	€432,00	1 for speakers, 2 for the audience
		Fixed micro	€60,00	6	2,00	€720,00	for table speakers
		Screen	€120,00	1	2,00	€240,00	
		Lectern	€60,00	1	2,00	€120,00	
		Printer rental	€33,60	2	2,00	€134,40	
		Photocopy facilities	€33,60	2	2,00	€134,40	
	Equipment break-out rooms	Laptop	€300,00	2	2,00	€1.200,00	2 break-out rooms for // sessions
		Beamer	€336,00	2	2,00	€1.344,00	
		Flipchart	€66,00	2	2,00	€264,00	
		Wireless micro	€72,00	4	2,00	€576,00	
		Fixed micro	€60,00	6	2,00	€720,00	
		Screen	€120,00	2	2,00	€480,00	
		Lectern	€60,00	2	2,00	€240,00	

No. Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments	
	Technician	€600,00	2	2,00	€2.400,00	1 for plenary and 1 for the // sessions	
	Hostesses	€240,00	6	1,50	€2.160,00	we count 1 hostess / 50 pax. We would therefore recommend 4 hostesses for the registration, 2 for the main room and 1 per BO room (the 2 for the BO rooms will be the same as for registration)	
	Catering	Buffet lunch	€26,40	121	1,00	€3.194,40	150 counted for catering - the 29 paid speakers incl. In DSA.
		Bev. Package	€22,80	121	1,00	€2.758,80	150 counted - 29 paid speakers incl. In DSA, water, soft drinks and red + white wine
		Coffee break	€0,00	150	2,00	€0,00	Incl. In plenary room rental. 2 CB will be provided for 250 pax.
	dinner: standing dinner	Buffet lunch	€26,40	121	1,00	€3.194,40	standing buffet for DAY1 after the first day of the conference
		Bev. Package	€22,80	121	1,00	€2.758,80	For standing buffet on day 1 after the conference
		Interpreters DAY I	€840,00	2	1,00	€1.680,00	EN, ES, for the plenary on Day 1. Please note that interpreters charge full day and not 0,5 day.
		Interpreters DAY II	€840,00	6	1,00	€5.040,00	For plenary and round tables on Day 2 (1 plenary, 2 BO rooms)
		Interpreters booths	€870,00	3	2,00	€5.220,00	
	travel Mallorca	Team	€500,00	2	1,00	€1.000,00	BE-ES
	cancelled	Expert	€680,00	0	1,00	€0,00	Price will be adapted depending on country of origin
	Interpreters	4 Domestic travel	€264,00	0	1,00	€0,00	found on location no travel
	Travel EU speakers	FR: Aymeric and Albier	€520,00	2	1,00	€1.040,00	Please refer to annex travel reimbursement
		IE: O'Sullivan	€520,00	1	1,00	€520,00	
		PT: Almodovar	€520,00	1	1,00	€520,00	
	Domestic travel speakers	25 Domestic travel	€264,00	25	1,00	€6.600,00	Please refer to annex travel reimbursement
	DSA Spain speakers	XXXX paid speakers	€212,00	7	1,00	€1.484,00	for detail please refer to annex DSA table
	DSA Spain speakers	XXX paid speakers	€212,00	22	2,00	€9.328,00	for detail please refer to annex DSA table
		Team	€212,00	2	4,00	€1.696,00	

No	Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
	cancelled	Expert	€212,00	0	4,00	€0,00	
		Interpreters	€213,00	0	2,00	€0,00	found on location no travel
		Project leader	€450,00	1	2,50	€1.125,00	
	<i>including invoicing, follow-up with suppliers, drafting of final technical report, reimbursement of travel for speakers and paid pax, sending thank you email, gathering all relevant documentation of the event for upload on DG MARE website</i>	Event manager	€420,00	1	3,50	€1.470,00	
		Event assistant	€350,00	1	4,00	€1.400,00	including travel reimbursement for speakers
	cancelled	Chief CFP & Maritime Affairs expert	€775,00	0	3	€0,00	Compiling minutes from workshops and drafting the summary report, 1 set of corrections
	cancelled	photographer	€600,00	0	0,50	€0,00	delivery of pics on DVD

**SPECIFIC CONTRACT No. 8****implementing Framework Contract No. MARE/2008/08 – F09.022****Ref.: Blue Growth in the Mediterranean: Perspectives of Spain****Final report****May 2013**

AUTHOR	JOB TITLE	VERSION	LAST UPDATED
Géraldine Béchaux	Event manager	1.1	29.05.2013
Valérie Braeken	Project leader	1.2	10.06.2013



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INTRODUCTION

This is the final report for the conference “Blue Growth in the Mediterranean: Perspectives of Spain” that was jointly organised by the European Commission, Directorate-General for Maritime Affairs and Fisheries (DG MARE), the Government of the Balearic Islands, the Government of Spain, Ministry of Foreign Affairs and Cooperation of Spain and the Maritime Cluster of the Balearic Islands.

This 2-day event took place on 2-3 May 2013 at the Auditorium de Palma de Mallorca, in Palma de Mallorca, Spain. The first day was followed by a cocktail reception. The event gathered a total of 151 participants from Spanish regions, NGOs, industry, academics, and research institutes and other stakeholders from Med countries. GOPA-Cartermill provided a number of logistical and organisational support services before, during and following the event.

EVENT PROGRAMME AND OBJECTIVES

The aims of this conference were to:

- support Spain in defining its national priorities and perspectives for its blue economy and
- bring together Spain’s key stakeholders and regions to discuss the added-value of integrated maritime governance and as well as to show what Spain can offer for more growth, jobs and innovation in its marine and maritime sectors, both in the context of the Blue Growth strategy and Europe 2020 goals.

To this end, seven workshops were organised on the following subjects:

- Workshop 1: Maritime Security and integrated management of emergencies, threats and maritime risks prevention.
- Workshop 2: Marine Research: Contribution to science, industry and needs of society, support elements for IMP.
- Workshop 3: Priorities of investments and funding.
- Workshop 4: The ecosystem approach: maritime spatial planning /marine reserves, aquaculture and fisheries.
- Workshop 5: Blue economy in the maritime sector: innovation & technology in marine and maritime industries.
- Workshop 6: Maritime and coastal tourism.



- Workshop 7: "The specificity of the insularity. Disadvantages in comparison with continental territories and the determined maritime political action to compensate the insularity. Simple insularity, double and triple insularity. Common problems of the insular regions."

1. LOGISTICS

VISUAL IDENTITY

GOPA-Cartermill designed the visual identity for the "Blue Growth in the Mediterranean: Perspectives of Spain" conference. This visual identity included the logos of the organisers and was in line with the EC visual guidelines. This visual was used in all communication tools and conference material. Please see below the visual developed for the conference:



Blue Growth in the Mediterranean: **PERSPECTIVES OF SPAIN**



VENUE SELECTION

The conference venue was selected by Spain (Auditorium of Palma de Mallorca). GOPA-Cartermill issued the contract with the Auditorium de Palma the Mallorca and supported all costs related to the venue rental, including technical equipment and technicians, hostesses and catering.

HOTEL SELECTION

Paid speakers were accommodated at Gran Melia Victoria, which was at walking distance from the venue. GOPA-Cartermill also negotiated preferential rates with the hotels Melia Palas Atenea and Tryp Bellver in Mallorca for the other participants. These

hotels were also within walking distance of the venue. A specific page dedicated to accommodation was created on the conference website accordingly.

INTERPRETATION SERVICES AND LOCAL STAFF

Interpretation was provided in Spanish and English. On day I, 2 interpreters were contracted. On day II, a total of 6 interpreters were hired for the workshops 3, 4 and 7 and the plenary. Also, six Spanish-English speaking hostesses were contracted by GOPA-Cartermill.

CONFERENCE MATERIALS

GOPA-Cartermill produced the conference programme in English and Spanish, the list of participants, as well as name tags and desk names for speakers and signposts for the venue. The GOPA-Cartermill event team prepared the participants packs to be sent. All materials (folders, programme, list of participants) were shipped to Mallorca on 24 April 2013. GOPA-Cartermill also designed and produced 6 roll-ups. These were produced in Mallorca to reduce the shipment costs.

Overview table conference materials:

Item	Quantity ordered	Specifications	Delivery date
Programme in EN in colours	250	Format open : 420x297 mm / Closed: 210x297mm, 4 pages, quadri RV, paper 300gr silk, vernish RV, folded	24.04.2013
Programme in ES	250	Printed in colours on normal paper one staple	24.04.2013
List of participants	250	Printed in black & white on normal paper one staple	24.04.2013
Roll-ups	6	3 in ES, 3 in EN	24.04.2013
Badges	280	Plastic name badges holders, format 90x60 mm with visual identity name and organisation, one clip + pin	24.04.2013
Speakers' desk names	80	In colour, personalised with visual.	24.04.2013 + 1.05.2013 (additional names)+ last changes on site



Power Point	1	For welcoming the attendees, incl. The main visual	28.04.2013
Sign posting	1	For the workshops	28.04.2013

CATERING SERVICES

GOPA-Cartermill organised two coffee breaks, one lunch as well as a standing dinner for 150 participants that took place after the first day of the conference at the Auditorium of Palma de Mallorca.

REGISTRATION MANAGEMENT

GOPA-Cartermill was in charge of invitations and the registration process of the conference. To this aim, GOPA-Cartermill designed an online registration form as well as a web banner. The web banner had to take into consideration the visual identity guidelines of the European Commission in terms of web design but had also to include the logo of the Government of the Balearic Islands, of the Government of Spain, of the Ministry of Foreign Affairs and Cooperation of Spain and of the Maritime Cluster of the Balearic Islands. This banner was then developed for Word documents.

TRAVEL AND ACCOMMODATION FOR PAID SPEAKERS

A total of 46 speakers attend the conference, but among them the contract foresaw the coordination of accommodation and travel arrangements for 30 paid speakers. After counting the no-shows at the hotel and the last minute changes, there were a total of 29 paid speakers.

Title	Last name	First name	No show	Country	Attendance / number of days
Mr	ALBIER	Eric		France	1
Mr	AYMERIC	Michel		France	2
Ms	ALMODOVAR	Margarida		Portugal	2
Mr	O'SULLIVAN	Geoffrey		Ireland	2
Ms	AGUERO	ALMUDENA		Spain	2
Mr	ALDANA	VARGA		Spain	2
Ms	CHACON	Mercedes		Spain	2
Mr	ECHEVARRIA	Fidel		Spain	2
Ms	FERNANDEZ	Marisa		Spain	2



Mr	GILABERT	Victoriano		Spain	2
Ms	GOROSTIAGA	Lorena		Spain	2
Mr	HENRIQUEZ SALAS	FERNANDO		Spain	2
Ms	MARTINEZ CASTAÑEDA	MONICA		Spain	2
Mr	MOLINA	Esteban		Spain	1
Mr	NOTARIO	ANTONIO		Spain	2
Ms	ORTEGA	NOELIA		Spain	2
Mr	PARERA	Joan		Spain	2
Mr	RAMOS CORONA	FRANCISCO FELIX		Spain	1
Ms	REVENGA	Silvia		Spain	2
Ms	RODRIGUEZ OLMO	Maribel		Spain	2
Mr	SANDOVAL	GABRIEL		Spain	2
Mr	SANLORENZO	CARLOS		Spain	1
Mr	VELASCO TUDURI	FRANCISCO DE BORJA		Spain	2
Ms	DANES	Cristina		Spain	1
Mr	GARCIA	RAFAEL		Spain	2
Mr	REMIRO PERLADO	Fco. Javier		Spain	1
Mrs				Spain	1
Ms				Spain	2
Mr				Spain	2
Mr		Carlos		Spain	0
Mr		Demetrio		Spain	0
Mr		Enrique		Spain	0
				Spain	0

 new / last change
 cancelled or no-show

total : 29 paid speakers

PRACTICAL EMAIL

An email to all participants was sent a week prior the event to provide them with practical details on the conference venue, accommodation arrangements and the latest version of the programme. All this information was also made available on the conference registration website.

ON-SITE MANAGEMENT

The event team, composed of one event manager and an event coordinator, travelled to Palma de Mallorca on Wednesday 1st May 2013. On first of May, they met with the hotel manager dedicated to the group and review the rooming list. The event team met on the



second of May with the Auditorium Manager to review all practical details and programme latest updates. The event team coordinated the set-up of the venue and briefed the hostesses on their respective role. The event team also welcomed the interpreters and liaise with the on-site technicians to ensure that all presentations were provided.

FOLLOW-UP ACTIVITIES

The effective register of attendance was finalised and sent to the client and is attached to this report. Travel reimbursement for 29 speakers was processed.

All presentations were gathered and uploaded onto the conference website. Finally, a thank you email including the link to the presentations was sent to all speakers on 6 May 2013.

2. EXPECTED OUTPUTS & DEGREE OF ACHIEVEMENT

Indicator	Target	Result (& comment)
No. of participants	250	151

During the course of the contract, the following actions were taken:

Tasks	Timing
Hotel and interpreters contracts	April 2013
Registration process, including confirmations and practical details email	9 April – 30 April 2013
Liaise with hotel	April 2013
Preparation of conference material and visual identity approval	April 2013
Preparation of info packs & delivery to the conference venue	24 April 2013
On-site management	2 – 3 May 2013
Event follow-up: Travel reimbursements, finalisation of register of attendance, settlement of supplier's invoices.	May – June 2013
Upload of presentations onto the conference web site	
Thank you email to speakers	



3. PROBLEMS ENCOUNTERED AND RECOMMENDATIONS FOR FUTURE EVENTS

The timing of the conference was not respected. While moderators were aware of their duty to comply with time constraints, they didn't manage to respect the timing. As a consequence, the first day of the conference ended with more than one hour delay. The interpreters were hired until 18:30 and worked until 19:15. The last intervention could therefore not be interpreted. In order to overcome this problem for future events, we would recommend holding a 15 minutes briefing with all moderators prior to the conference and to highlight some practical issues such as timing during the brief.

We had to face to numerous last minute changes in the programme regarding the participation of speakers. Even on site we encountered some speakers replacements and created desk names in function.

4. ANNEXES

Annex I:	Effective register of attendance
Annex II:	Finalised conference programme
Annex III:	Effective list of participants
Annex IV	Visual developed
Annex V	Travel Reimbursement
Annex VI	DSA table
Annex VII:	Overview of expenses







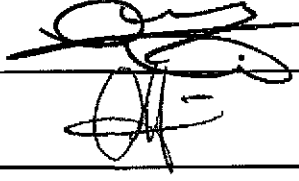
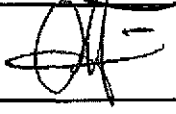
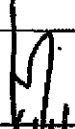





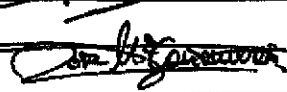


Annex I: Effective register of attendance

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 2
A-E					
Speaker/moderator	Alejandro	ABELLÁN	day 1		
Speaker/moderator	ALMUDENA	AGUERO	both days, 2 and 3 May 2013		
	jose	AGUIN VIDAL	both days, 2 and 3 May 2013		
	Bernardino	ALBA	day II only (3 May 2013)		
Speaker/moderator	Eric	ALBIER	day II only (3 May 2013)		
Speaker/moderator	VARGA	ALDANA	both days, 2 and 3 May 2013		
	Francisco	ALEMANY	both days, 2 and 3 May 2013		
Speaker/moderator	Margarida	ALMODOVAR	both days, 2 and 3 May 2013		
Speaker/moderator	Enrique	ALVAREZ FANJUL			
	José	AMENGUAL	day II only (3 May 2013)		
	Neil	ANGELL	both days, 2 and 3 May 2013		
	Ana	ARICHA	day II only (3 May 2013)		
Speaker/moderator	ANITA	AVANZINI	both days, 2 and 3 May 2013		
Speaker/moderator	MICHEL	AYMERIC	both days, 2 and 3 May 2013		
	Rosa	BALBÍN			
Speaker/moderator	Géraldine	BÉCHAUX	both days, 2 and 3 May 2013		

JAIME BARCO
ANTONIO BASILIO SÁNCHEZ

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGOR Y	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 1
Speaker/moderator	ANTONIO	BELMONTE RIOS			
Speaker/moderator	Publio	BELTRAN			
	Giampaolo	BENSAIA	both days, 2 and 3 May 2013		
	BARTOMEU	BESTARD FIGUEROLA	both days, 2 and 3 May 2013		
	Juan J.	BIRLANGA DIEGO	both days, 2 and 3 May 2013		
Speaker/moderator	Ramon Felip	BOLBA			
	Bartomeu	BORDOY	day II only (3 May 2013)		
Speaker/moderator	Valérie	BRAEKEN	both days, 2 and 3 May 2013		
	Lorenzo	BRAVO	both days, 2 and 3 May 2013		
	Txema	BROTONS	both days, 2 and 3 May 2013		
	Javier	CAMPILLO ALBALADEJO	both days, 2 and 3 May 2013		
	PURIFICACIO	CANALS	both days, 2 and 3 May 2013		
	Rosa M ^a	CAÑAMERAS	both days, 2 and 3 May 2013		
	Jesus	CARBAJOSA	both days, 2 and 3 May 2013		
	LOURDES	CARDONA RIBAS	both days, 2 and 3 May 2013		
Speaker/moderator	Marta	CARRERAS			

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 1
Speaker/moderator	JOSÉ LUIS	CEREZO	both days, 2 and 3 May 2013		
Speaker/moderator	Mercedes	CHACON DELGADO			
	Miguel Félix	CHICÓN RODRÍGUEZ	both days, 2 and 3 May 2013		
	Miguel A.	CILLEROS	both days, 2 and 3 May 2013		
Speaker/moderator	Eusebi	CIMA			
	Andrew	CLARKE	both days, 2 and 3 May 2013		
Speaker/moderator	Josep	COLL	day II only (3 May 2013)		
	Eduardo	COMAS REGALADO	both days, 2 and 3 May 2013		
	MARGARITA	DAHLBERG COLL	both days, 2 and 3 May 2013		
Speaker/moderator	Cristina	DANÉS	day II only (3 May 2013)		
Speaker/moderator	Demetrio	DE ARMAS	both days, 2 and 3 May 2013		
Speaker/moderator	Mercedes	DE JUAN MUNOYERRO			
Speaker/moderator	Gabriel	DE SANDOVAL			
	Silvia	DELGADO CARBALLAR	day II only (3 May 2013)		
Speaker/moderator	CARLOS	DELGADO TRUYOLS			
	Salud	DEUDERO	day II only (3 May 2013)		


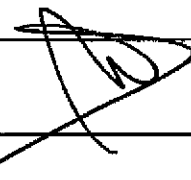

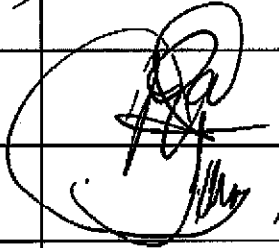




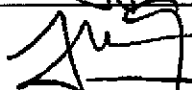


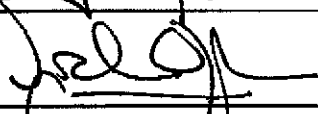




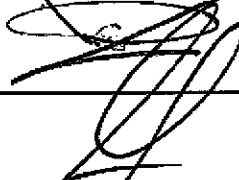

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGOR Y	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 1
Speaker/mo derator	Antonio	DEUDERO MAYANS	both days, 2 and 3 May 2013	_____	_____
	Manuel	DOMÍNGUEZ	both days, 2 and 3 May 2013	_____	_____
	Patricia	DUEÑAS	both days, 2 and 3 May 2013	_____	_____
Speaker/mo derator	Fidel	EHEVARRÍA	both days, 2 and 3 May 2013	<u>_____</u>	<u>_____</u>
	JOSE	ESCALAS	both days, 2 and 3 May 2013	<u>_____</u>	<u>_____</u>
				22	35

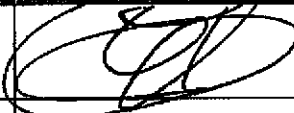

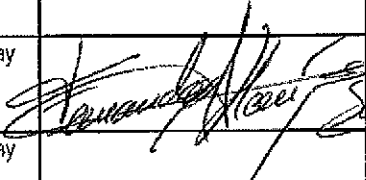
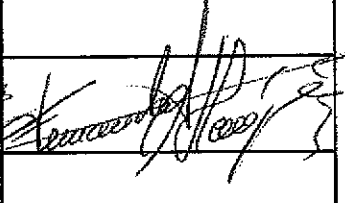


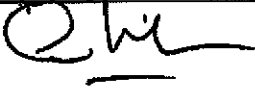


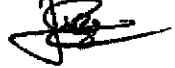
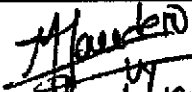

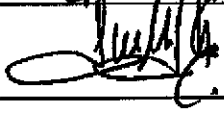

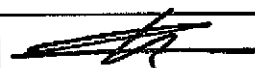
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3/5 = 38

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend (the conference on	SIGNATURE DAY 1	SIGNATURE DAY 1
F-M					
Speaker/moderator	Marisa	FERNANDEZ	both days, 2 and 3 May 2013		
	Ignasi	FERRER	day II only (3 May 2013)		
	Juana M ^a	GARAU			
	ANTONI	GARAU COLL	day II only (3 May 2013)		
Speaker/moderator	RAFAEL	GARCIA	both days, 2 and 3 May 2013		
	Mercedes	GARCIA HERRILLO	both days, 2 and 3 May 2013		
	LUIS	GASCON RIUS	both days, 2 and 3 May 2013		
Speaker/moderator	Victoriano	GILBERT AGOTE	both days, 2 and 3 May 2013		
Speaker/moderator	Beate	GMINDER	both days, 2 and 3 May 2013		
	David	GÓMEZ	both days, 2 and 3 May 2013		
Speaker/moderator	Antonio	GÓMEZ PÉREZ			
	José Daniel	GONZÁLEZ-ALLER LACALLE	both days, 2 and 3 May 2013		
Speaker/moderator	Wenceslao	GONZÁLEZ-GARRA			
Speaker/moderator	Lorena	GOROSTIAGA	both days, 2 and 3 May 2013		
	Antoni Maria	GRAU	both days, 2 and 3 May 2013		






BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 2
Speaker/moderator	ESTEBAN	GRAUPERA MONAR	both days, 2 and 3 May 2013		
	Patricia	GUASP	both days, 2 and 3 May 2013		
Speaker/moderator	FERNANDO	HENRIQUEZ SALAS	both days, 2 and 3 May 2013		
	EDUARDO	HERNANDEZ ONATE	both days, 2 and 3 May 2013		
Speaker/moderator	Carolina	HERRERA			
	José Vicente	HERRERO	both days, 2 and 3 May 2013		
	LARA	HIDALGO	both days, 2 and 3 May 2013		
	Pep	HURTADO	both days, 2 and 3 May 2013		
	jose	INFIESTA	both days, 2 and 3 May 2013		
	Melanie	JUZA	both days, 2 and 3 May 2013		
	Margarete	KALINOWSKI	both days, 2 and 3 May 2013		
Speaker/moderator	Alejandro	LANDALUCE			
	ANA	LANDERO	both days, 2 and 3 May 2013		
	Jose Maria	LAVILLA	both days, 2 and 3 May 2013		
Speaker/moderator	Carmen	LLITERAS	both days, 2 and 3 May 2013		
	Carlos	LLORENS	both days, 2 and 3 May 2013		

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 1
	Javier	LLORENTE	both days, 2 and 3 May 2013		
	Marta	LÓPEZ	both days, 2 and 3 May 2013		
	JOAQUIN	MACEIRAS SABORIDO	both days, 2 and 3 May 2013		
	gabriel	MALVIDO	both days, 2 and 3 May 2013		
	David	MARCH	both days, 2 and 3 May 2013		
	javier	MARIN HERNANDEZ	both days, 2 and 3 May 2013		
	Alejandra	MARQUES FELIU	both days, 2 and 3 May 2013		
Speaker/moderator	MONICA	MARTINEZ CASTAÑEDA	both days, 2 and 3 May 2013		
	Rafael	MAS	both days, 2 and 3 May 2013		
	Enric	MASSUTÍ	both days, 2 and 3 May 2013		
	Thomas	MATESANZ	both days, 2 and 3 May 2013		
	Salvatore	MAURO	both days, 2 and 3 May 2013		
	Margaret	MERCADAL	both days, 2 and 3 May 2013		
	Antoni	MERCANT	both days, 2 and 3 May 2013		
	HARIT	MOHAMMED	day 1 only (2 May 2013)		
	Teresa	MOLINA	both days, 2 and 3 May 2013		

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY 1	SIGNATURE DAY 2
Speaker/moderator	Esteban	MOLINA	day II only (3 May 2013)		
	Richard	MONTADO	both days, 2 and 3 May 2013		
	Beatriz	MORALES-NIN	both days, 2 and 3 May 2013		
	Antonio	MORLÁ	both days, 2 and 3 May 2013		

Raúl

FELIP

2 days

MARIA

GALINDO

1 day

34

35

5.

3/5: 40

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY I	SIGNATURE DAY I
	Jorge	NASARRE	both days, 2 and 3 May 2013		
	Lopez	NAVARRETE	both days, 2 and 3 May 2013		
Speaker/moderator	ANTONIO	NOTARIO	both days, 2 and 3 May 2013		
	Enrique	OLIVER PAYAROLS			
Speaker/moderator	NOELIA	ORTEGA	both days, 2 and 3 May 2013		
Speaker/moderator	LOLA/Dolores	ORTIZ SANCHEZ	day II only (3 May 2013)		
Speaker/moderator	Geoffrey	O'SULLIVAN	both days, 2 and 3 May 2013		
	Cesar	PACHECO	both days, 2 and 3 May 2013		
	Albert	PALANQUES	both days, 2 and 3 May 2013		
Speaker/moderator	Joan	PARERA	both days, 2 and 3 May 2013		
Speaker/moderator	PABLO	PEIRO	both days, 2 and 3 May 2013		
	Paul	PERALTA	both days, 2 and 3 May 2013		
Speaker/moderator	MARGARITA	PEREZ MARTIN	both days, 2 and 3 May 2013		
Speaker/moderator	Iolanda	PIEDRA	both days, 2 and 3 May 2013		

N-Z

Speaker

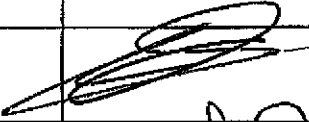
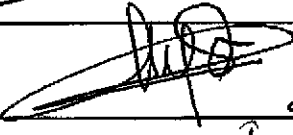
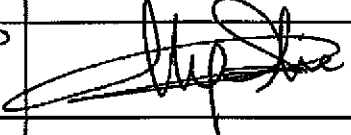
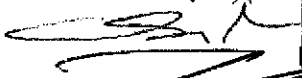

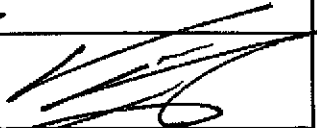
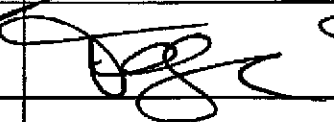
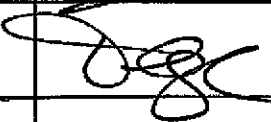

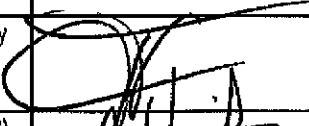
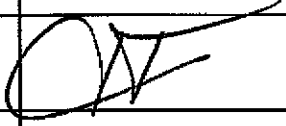
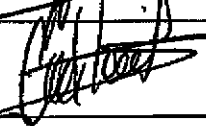
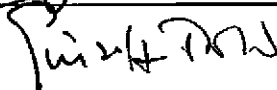
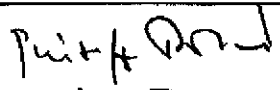
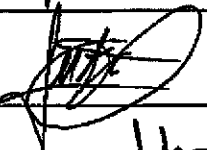
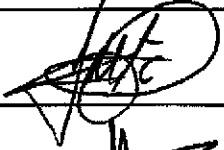
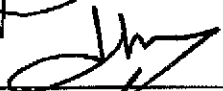


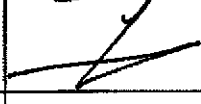
PUIG

WS replaca
Carlos de León.

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY I	SIGNATURE DAY I
	JUAN CARLOS	PLAZA PLAZA	day II only (3 May 2013)		
	Cristina	PUIG ALORDA	both days, 2 and 3 May 2013		
Speaker/moderator	Francisco	RAMOS	day II only (3 May 2013)		
Speaker/moderator	FRANCISCO FELIX	RAMOS CORONA	day II only (3 May 2013)		
Speaker/moderator	Fco. Javier	REMIRO PERLADO	day II only (3 May 2013)		
Speaker/moderator	Anna	REPULLO	both days, 2 and 3 May 2013		NO
Speaker/moderator	Silvia	REVENGA	both days, 2 and 3 May 2013		
	Oriol	RIBALTA	day II only (3 May 2013)		
Speaker/moderator	Antonio	RIERA			
Speaker/moderator	Maribel	RODRIGUEZ OLMO	both days, 2 and 3 May 2013		
	Rafael	RODRÍGUEZ VALERO	both days, 2 and 3 May 2013		
	SERGIO	RODRIGUEZ-CARBONELL	both days, 2 and 3 May 2013		
	José M ^a	ROIG HERNÁNDEZ	both days, 2 and 3 May 2013		
Speaker/moderator	Francesc	ROSSELLO RIPOLL	both days, 2 and 3 May 2013		
Speaker/moderator	Carlos	RUIZ DE LEÓN	both days, 2 and 3 May 2013		
	RICARDO	SAGARMINAGA	both days, 2 and 3 May 2013		

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY I	SIGNATURE DAY I
Speaker/moderator	GABRIEL	SANDOVAL	both days, 2 and 3 May 2013		
Speaker/moderator	CARLOS	SANLORENZO			
Speaker/moderator	Angela	SEIRA			
	oscar	SICHES	day II only (3 May 2013)		
	Miguel	SUÑER RIERA	both days, 2 and 3 May 2013		
	Silja	TEEGE	both days, 2 and 3 May 2013		
	ANA	TEJEDOR	both days, 2 and 3 May 2013		
	Victor	TERRICABRAS	day II only (3 May 2013)		
	Enric	TICÓ	both days, 2 and 3 May 2013		
	JOAQUIN	TINTORE	both days, 2 and 3 May 2013		
	Matias	TOMÁS	day I only (2 May 2013)		
	Giuseppe	TROINA	both days, 2 and 3 May 2013		
	Juan Manuel	TRUJILLO CASTILLO	both days, 2 and 3 May 2013		
	JOSE MARÍA	URRUTIA MERA	both days, 2 and 3 May 2013		
	JUAN JOSE	VARGA ALDANA	both days, 2 and 3 May 2013		
	RAFAEL	VELASCO FERNANDEZ	both days, 2 and 3 May 2013		

BLUE GROWTH: 2-3 May 2013, Palma de Mallorca: register of attendance

CATEGORY	FIRST NAME	LAST NAME	I will attend the conference on	SIGNATURE DAY I	SIGNATURE DAY I
Speaker/moderator	FRANCISCO DE BORJA	VELASCO TUDURI	both days, 2 and 3 May 2013		
	Marga	VIDAÑA SOCIAS	day II only (3 May 2013)		
	Stephen	WARR	both days, 2 and 3 May 2013		

38 people
32 34

3.

3/5 = 37

total: 1 new
21
37
40
37

136 pax.

118

+ 21

139

FIRST NAME	LAST NAME	ORGANIZATION	EMAIL	COUNTRY
Graby	Neujahr	Linx (Comunicación)	g.neujahr@linx.com.de	GERMANY
Antonio	TID; SAULEDA	FPLC		SPAIN
ANTONIO	ALCOVER	U.I.B. (U.I.B)	Toni.alcover@uib.es	SPAIN
DANIEL	RAMIS PERRO	PORTS IB	gerencia@ports.es	SPAIN
Javier Elias	MULLIGER-TORRE	ADIFAM	gerencia@ports.es	SPAIN
MIGUEL	RUISEÑOR	AFERON	miguel@puigpuig.com	SPAIN
ZNEEL	MATIA	Autoridad Balear	amalia@profbalears.com	SPAIN
JESOS	PASTOR	PASTOR TRIBUNAL		SPAIN
JOSE JUAN	CHAO YANER	MARINA MEDITERRANEA		SPAIN
JOSE ENRIQUE	ENRIQUE VIGET	PORTS DE LES ILLES BALEARS	enrique@ports.es	SPAIN
ISABEL	GUITART	CAEB	iguitart@caeb.es	SPAIN
MIRIAM	DUA	CAEB	miria@caeb.es	SPAIN
JAIME	MARCELLO	2º JEFE GUARDIA CIVIL IB		SPAIN
JAIME	BARCELO	JEFE ZONA G. CIVIL BALEARS		SPAIN
ANTONIO B.	SANCHEZ	Acciona	Jose hyes@acciona.com	SPAIN
Jose Vicente	Herrero	Trazmediterranea		SPAIN
JUAN JOSE	MAS GARAU	FEDERACION BALEAR DE ACTIVIDADES SUBACUATICAS	PRESIDENTE @ FBAS.COM	ESPAÑA

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Luis Bosch Revista Náutica y Yates Magazine

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LARA HIDALGO

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Juan Cánovas Badoy

Federación Balear
Cofradía Pescadores

JuanCanovas@telefonica.net

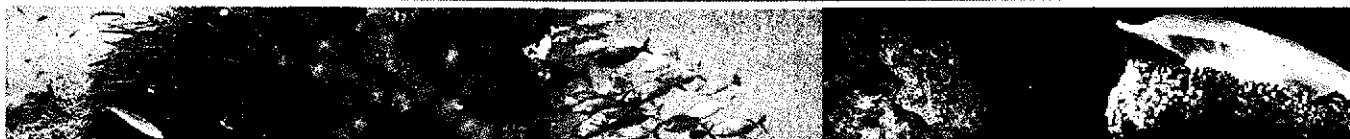


Annex II: Finalised conference programme



Comisión
Europea

CRECIMIENTO AZUL EN EL MEDITERRÁNEO: PERSPECTIVAS DE ESPAÑA



DIA I: 2 de mayo de 2013: ACTO INSTITUCIONAL Y SESIÓN GENERAL

15:15 - 16:00 REGISTRO

16:00 - 16:45 SESIÓN DE APERTURA

Representación del Gobierno Español: Alejandro Abellán, Director General de Políticas Comunes y Asuntos Generales de la UE, Ministerio de Asuntos Exteriores y de Cooperación

Representación del Gobierno de las Islas Baleares: Antonio Deudero, Director General de Puertos y Aeropuertos del Gobierno de las Islas Baleares

Representación de la Comisión Europea: Beate Gminder, Jefa de Unidad de Política Marítima en el Mediterráneo y en el Mar Negro, Dirección General de Asuntos Marítimos y de Pesca

José Luis Cerezo Preysler, Vice-presidente del Cluster Marítimo Español

16:45 - 17:30 MARCO FINANCIERO MULTI-ANUAL 2014-2020. PRIORIDADES PARA EL DESARROLLO DEL CRECIMIENTO AZUL, A TRAVÉS DE LOS DISTINTOS PROGRAMAS FINANCIEROS DE LA UE

Moderadora: Anna Repullo Grau, Dirección General de Política Regional y Urbana

17:30-17:50 DESCANSO - CAFÉ

17:50- 18:10 LOS CLUSTERS EUROPEOS Y SU PAPEL ESENCIAL EN EL DESARROLLO DE LA PMI: LA EXPERIENCIA DEL ESTADO ESPAÑOL

Moderador: Pablo Peiro, Cluster Marítimo Español

18:10 - 18:30 CRECIMIENTO SOCIAL INTEGRADO: EL FOMENTO DEL EMPRENDIMIENTO EN LAS ACTIVIDADES MARÍTIMAS - MARINAS Y SU APOYO FINANCIERO

Moderadora: Iolanda Piedra, Cluster Marítimo de las Islas Baleares

18:30 - 19:30 PMI - EJEMPLO DE ELABORACIÓN DE LIBRO AZUL EN OTROS ESTADOS MIEMBROS

Moderadora: Teresa Molina Schmid, Subdirectora General Adjunta, Ministerio de Asuntos Exteriores y de Cooperación

Representantes de otros EE.MM. con Libro Azul:

Portugal: Margarita Almodovar, Subdirectora General, Dirección General de Política del Mar

Irlanda: Geoffrey O'Sullivan, Consejero Político Senior, Oficina de Cooperación Internacional del Instituto Marino CEO

Francia: Michel Aymeric, Secretario General del Mar

19:30 CENA



Govern
de les Illes Balears



CLÚSTER MARÍTIMO
de les Illes Balears

DIA II: 3 de mayo de 2013: PROGRAMACIÓN DE LOS TALLERES

08:30 – 09:00 REGISTRO

09:00 – 11:30 Taller 1: SEGURIDAD MARÍTIMA Y GESTIÓN INTEGRAL DE EMERGENCIAS, AMENAZAS Y PREVENCIÓN DE RIESGOS MARÍTIMOS

Moderador: Victoriano Gilabert Agote, La Armada, Ministerio de Defensa

Puntos de contacto: Mercedes García Horrillo, José María Dapena

Taller 2: INVESTIGACIÓN MARINA: CONTRIBUCIÓN DE LA CIENCIA, LA INDUSTRIA Y LAS NECESIDADES DE LA SOCIEDAD, COMO ELEMENTOS DE APOYO PARA LA PMI

Moderadora / punto de contacto: Almudena Agüero, Ministerio de Economía y Competitividad

Taller 3: PRIORIDADES DE INVERSIÓN Y FINANCIACIÓN

Moderadores / puntos de contacto: Ramón Felip Bolba, Vice-presidente del Comité del Mar de Cataluña y Ángela Seira, Subdirectora General del Departamento de Agricultura, Ganadería, Pesca, Alimentación y Medio Natural, Generalitat de Cataluña

Taller 7: LA INSULARIDAD: HECHO DIFERENCIAL. DESEQUILIBRIO ANTE TERRITORIOS CONTINENTALES Y LA DECIDIDA ACCIÓN POLÍTICA MARÍTIMA PARA CONTRARRESTARLO. INSULARIDAD SIMPLE, DOBLE Y TRIPLE INSULARIDAD. PROBLEMAS COMUNES DE LAS REGIONES INSULARES

Moderador: Antonio Deudero, Dirección General de Puertos y Aeropuertos del Gobierno de las Islas Baleares

Puntos de contacto: Antonio Deudero, Carmen Lliteras, Patricia Dueñas

11.30 – 12:00 DESCANSO – CAFÉ

12:00– 14:30 Taller 4: EL ENFOQUE ECOSISTÉMICO: ORDENACIÓN DEL ESPACIO MARÍTIMO, RESERVAS MARINAS, LA ACUICULTURA Y LA PESCA

Moderadora: Mónica Martínez Castañeda, Secretaría General de Pesca, Ministerio de Agricultura, Alimentación y Medio Ambiente

Puntos de contacto: Dolores Ortiz, Mónica Martínez Castañeda, Demetrio de Armas

Taller 5: LA ECONOMÍA AZUL EN EL SECTOR MARÍTIMO: INNOVACIÓN Y TECNOLOGÍA EN LAS INDUSTRIAS MARINAS Y MARÍTIMAS

Moderadores: Angel Puig, representante de la Plataforma Tecnológica Marítima Española (PTME) y Noelia Ortega, Directora del Centro Tecnológico Naval y del Mar

Puntos de contacto: Carolina Herrera, Noelia Ortega

Taller 6: TURISMO MARÍTIMO Y COSTERO

Moderador: Carlos Sanlorenzo, Secretario General de Anen

Puntos de contacto: Margarita Dahlberg, Alejandro Landaluce

14:30 – 15:30 COMIDA



DIA II: 3 de mayo de 2013: SESIÓN PLENARIA

15:30 - 15:40 FORMACIÓN DE LA MESA DEL PLENARIO: CLUSTER MARÍTIMO DE ISLAS BALEARES

Moderadores de los talleres

15:40 - 15:50 Taller 1: SEGURIDAD MARÍTIMA Y GESTIÓN INTEGRAL DE EMERGENCIAS, AMENAZAS Y PREVENCIÓN DE RIESGOS MARÍTIMOS

Moderador: Victoriano Gilabert Agote, La Armada, Ministerio de Defensa

Punto de contacto: Mercedes García Horrillo, José María Dapena

15:50 - 16:00 Taller 2: INVESTIGACIÓN MARINA: CONTRIBUCIÓN DE LA CIENCIA, LA INDUSTRIA Y LAS NECESIDADES DE LA SOCIEDAD, COMO ELEMENTOS DE APOYO PARA LA PMI

Moderadora / punto de contacto: Almudena Agüero, Ministerio de Economía y Competitividad

16:00 - 16:10 Taller 3: PRIORIDADES DE INVERSIÓN Y FINANCIACIÓN

Moderadores / puntos de contacto: Ramón Felip Bolba, Vice-presidente del Comité del Mar de Cataluña y Ángela Seira, Subdirectora General del Departamento de Agricultura, Ganadería, Pesca, Alimentación y Medio Natural, Generalitat de Cataluña

16:10 - 16:20 Taller 4: EL ENFOQUE ECOSISTÉMICO: ORDENACIÓN DEL ESPACIO MARÍTIMO, RESERVAS MARINAS, LA ACUICULTURA Y LA PESCA

Moderadora: Mónica Martínez Castañeda, Secretaría General de Pesca, Ministerio de Agricultura, Alimentación y Medio Ambiente

Puntos de contacto: Dolores Ortiz, Mónica Martínez Castañeda, Demetrio de Armas

16:20 - 16:30 Taller 5: LA ECONOMÍA AZUL EN EL SECTOR MARÍTIMO: INNOVACIÓN Y TECNOLOGÍA EN LAS INDUSTRIAS MARINAS Y MARÍTIMAS

Moderadores: Ángel Puig, representante de la Plataforma Tecnológica Marítima Española (PTME) y Noelia Ortega, Directora del Centro Tecnológico Naval y del Mar

Puntos de contacto: Carolina Herrera, Noelia Ortega

16:30 - 16:40 Taller 6: TURISMO MARÍTIMO Y COSTERO

Moderador: Carlos Sanlorenzo, Secretario General de Anen

Puntos de contacto: Margarita Dahlberg, Alejandro Landaluce

16:40 - 16:50 Taller 7: LA INSULARIDAD: HECHO DIFERENCIAL. DESEQUILIBRIO ANTE TERRITORIOS CONTINENTALES Y LA DECIDIDA ACCIÓN POLÍTICA MARÍTIMA PARA CONTRARRESTARLO. INSULARIDAD SIMPLE, DOBLE Y TRIPLE. PROBLEMAS COMUNES DE LAS REGIONES INSULARES

Moderador: Antonio Deudero, Dirección General de Puertos y Aeropuertos del Gobierno de las Islas Baleares

Puntos de contacto: Antonio Deudero, Carmen Lliteras, Patricia Dueña

17:00 - 17:30 SESIÓN DE CLAUSURA

Beate Gminder, Jefa de Unidad de Política Marítima en el Mediterráneo y en el Mar Negro, Dirección General de Asuntos Marítimos y de Pesca, Comisión Europea

Rafael Rodríguez Valero, Dirección General de la Marina Mercante, Ministerio de Fomento, Gobierno de España

Carlos Delgado Truyols, Consejero de Turismo y Deportes - Gobierno de las Islas Baleares

Iolanda Piedra, Cluster Marítimo de las Islas Baleares



Blue Growth in the Mediterranean: perspectives of Spain. Palma de Mallorca, 2-3 May 2013

Programme

DAY I - 2 May 2013: INSTITUTIONAL PRESENTATION AND GENERAL SESSION

16.00 - 16.45	Opening session
	<ul style="list-style-type: none">• Spanish Government representation: Alejandro Abellán, Director General for Common Policies and General Affairs EU, Ministry of Foreign Affairs and Cooperation• Balearic Islands Regional Government representation: Antonio Deudero, Director General for Ports and and Airports of the Regional Government of the Balearic Islands• DG-MARE representation: Beate Gminder, Head of Unit for maritime policy in the Mediterranean and Black Sea, Directorate General for Maritime Affairs and Fisheries, European Commission• Vice-President of the Spanish Maritime Cluster: Jose Luis Cerezo Preysler
16.45 -17.30	European financial framework 2014-2020. Priorities for the Blue Growth, through the different European financial programmes. Moderator: Anna Repullo Grau, Directorate General for Regional and Urban Policy
17:30 - 17:50	Coffee-break
17.50 - 18.10	The European Clusters and their essential role in the PMI development: the Spanish State's experience Moderator: Pablo Peiro, Spanish Maritime Cluster
18.10 - 18.30	Social & integrated Growth: the encouragement of the undertaking in maritime & marine activities and the financial support. Moderator: Iolanda Piedra, Cluster Marítimo Illes Balears
18:30 - 19:30	PMI - the experience of member states in the elaboration of a Blue Book Moderator: Teresa Molina : 3 representatives a member state with a Blue Book Portugal: Margarita Almodovar, Deputy Direction General for the Sea Policy Ireland: Geoffrey O'Sullivan, Senior Policy Advisor, International Co-Operation Office of the CEO Marine Institute France: Michel Aymeric, General Secretary of the Sea

19:30	Dinner
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DAY II, 3 May 2013: Workshops

9.30 – 11.30	<p>Workshop 1: Maritime Security and integrated management of emergencies, threats and prevention of maritime risks</p> <p>Moderator: Victoriano Gilabert Agote, The Spanish Navy, Ministry of Defence</p> <p>Contact points: Mercedes García Horrillo, José María Dapena</p>
	<p>Workshop 2: Marine Research: Contribution to science, industry and needs of society, support elements for IMP</p> <p>Moderator / Contact point: Almudena Agüero, Ministry of Economy and Competitiveness</p>
	<p>Workshop 3: Priorities of investments and funding</p> <p>Moderator /Contact point: Ramón Felip Bolba, Vice-president of the Sea Committee of Cataluña</p> <p>Moderator: Angela Seira, Deputy Director General of the Department of Agriculture, Fishery, Food and Environment, Regional Government of Cataluña</p>
	<p>Workshop 7: Insularity: differential fact. Unbalance between continental lands and the resolute maritime political action to balance it. Simple insularity, double and triple. Common problems of the island regions.</p> <p>Moderator: Antonio Deudero, Direction General for Ports and Airports of the Regional Government of the Balearic Islands</p> <p>Contact points: Antonio Deudero, Carmen Lliteras, Patricia Dueñas</p>
11.30 – 12.00	Coffe-break
12.00 – 14.00	<p>Workshop 4: The ecosystem approach: maritime spatial planning /marine reserves (aquaculture and fisheries)</p> <p>Moderator: Mónica Martínez Castañeda, General Secretariat for Fisheries, Ministry for Agriculture, Food and Environment</p>

	<p>Contac points: Dolores Ortiz, Mónica Martínez Castañeda, Demetrio de Armas</p>
	<p>Workshop 5: Blue economy in the maritime sector: innovation & technology in marine /maritime industries</p> <p>Moderators: Angel Puig, representative of the Spanish Maritime Technological Platform (PTME)</p> <p style="text-align: center;">Noelia Ortega, Director of the Technological Naval Center for the Sea</p> <p>Contact points: Carolina Herrera, Noelia Ortega</p>
	<p>Workshop 6: Maritime and coastal tourism</p> <p>Moderator: Carlos Sanlorenzo, General Secretary of Anen</p> <p>Contact points: Margarita Dahlberg, Alejandro Landaluce</p>
14.00 - 15.00	Lunch

PLENARY SESSION

15.30 - 15.40	<p>Formation of the plenary table: Maritime Cluster of Balearic Islands</p> <p>Moderators of the workshops</p>
15.40 - 15.50	<ul style="list-style-type: none"> • Workshop 1: Moderator
15.50 - 16.00	<ul style="list-style-type: none"> • Workshop 2: Moderator
16.00 - 16.10	<ul style="list-style-type: none"> • Workshop 3: Moderator
16.10 - 16.20	<ul style="list-style-type: none"> • Workshop 4: Moderator
16.20 - 16.30	<ul style="list-style-type: none"> • Workshop 5: Moderator
16.30 - 16.40	<ul style="list-style-type: none"> • Workshop 6: Moderator
16.40 - 16.50	<ul style="list-style-type: none"> • Workshop 7: Moderator
17.00 - 17.30	Closing session

	<p>Beate Gminder, Head of Unit for maritime policy in the Mediterranean and Black Sea, Directorate General for Maritime Affairs and Fisheries, European Commission</p> <p>Antonio Deudero, Director General for Ports and Airports - Regional Government of Balearic Islands</p> <p>Iolanda Piedra, Maritime Cluster of Balearic Islands</p>
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Annex III: Effective list of participants

Title	Last name	First name	Speaker / Participant	Organisation	Country
Mr	ABELLÁN	Alejandro	Speaker	DG Common Policies and General Affairs UE	ES
Ms	AGUERO	ALMUDENA	Speaker	Spanish Ministry of Economy and Competitiveness-State Secretariat of R&D&I	ES
Mr	AGUIN VIDAL	Jose		UGT	ES
Mr	ALBA	Bernardino		Asociación Mallorquina de Pesca recreativa Responsable	ES
Mr	ALBIER	Eric	Speaker	I.N.P.P.	FR
Mr	ALCOVER	Antonio		UIB	ES
Mr	ALEMANY	Francisco		Instituto Español de Oceanografía	ES
Ms	ALMODOVAR	Margarida	Speaker	Directorate General for Maritime Policy	PT
Mr	ALVAREZ FANJUL	Enrique	Speaker	Spanish Ports Institution	ES
Mr	ANGELL	Neil		UK Foreign and Commonwealth Office	GB
Ms	AVANZINI	ANITA	Speaker	SPENCER HISPANIA SLU	ES
Mr	AYMERIC	Michel	Speaker	Secretariat general for the sea	FR
Ms	BALBIN	Rosa		Instituto Español de Oceanografía	ES
Mr		Antonio	Speaker	Technical Director of Taxon "Environmental studies, S.L."	ES
Mr		Publio	Speaker	Funder of TSI S.L. (Vibration and noise engineering solutions)	ES
Mr	BARCELO	Mateo Eduardo		Ports de les illes balears	ES
Ms	BÉCHAUX	Géraldine		GOPA-Cartermill	BE
Mr	BENSAIA	Giampaolo		Italian Coast Guard	IT
Mr	BIRLANGA DIEGO	Juan J.		Fundación Ecomar	ES
Mr	BOLBA	Ramon Felip	Speaker	Comite del Mar (Foment del Treball Nacional)	ES
Mr	BORDOY	Bartomeu		Feines d'Aigua Sub2B sl	ES
Mr	BOSCH	Luis		Revista Nautica y Yates Magazine	ES
Ms	BRAEKEN	Valérie		GOPA-Cartermill	BE
Mr	BROTONS	Txema		Direcció General de Medi Rural i Marí	ES
Mr	CAMPILLO				
Mr	ALBALADEJO	Javier		Tax Agency. Customs	ES
Ms	CANALS	PURIFICACIO		MedPAN	FR
Ms	CAÑAMERAS	Rosa M ^a		Government of the Balearic Islands	ES
Mr	CANAVES BORDOY	JUAN		FEDERACIÓ BALEAR DE CONFRARIES DE PESCADORS	ES
Mr	CARBAJOSA	Jesus		CIMNE	ES
Ms	CARRERAS	Marta	Speaker	OCEANA	
Mr	CEREZO	JOSÉ LUIS	Speaker	CLUSTER MARITIMO ESPAÑOL	ES
Mr		Eusebi	Speaker	President of FEPIME-CATALUNYA	ES
Ms	CHACON DELGADO	Mercedes	Speaker	Official of the Departament of Education, Generalitat de Catalunya	ES
Mr	CHICÓN RODRÍGUEZ	Miguel Félix		SALVAMENTO MARÍTIMO (SASEMAR)	ES
Mr	CILLEROS	Miguel A.		FEDERACIÓN ESTATAL DE TRANSPORTES, COMUNICACIONES Y MAR DE UGT	ES

Mr	CLARKE	Andrew		UK Department for Transport	GB
Mr	COMAS REGALADO	Eduardo		Capitania Maritima de Palma de Mallorca- DGMM	ES
Ms	DAHLBERG COLL	MARGARITA		CLUSTER MARITIMO DE LES ILLES BALEARS	ES
Ms	DANÉS	Cristina	Speaker	Ministry of Agriculture, Food and Environment	ES
Mr	DE ARMAS	Demetrio	Speaker	Instituto Español de Oceanografía (IEO)	ES
Ms	DE JUAN MUNOYERRO	Mercedes	Speaker	AMOS	
Mr	DE SANDOVAL	Gabriel	Speaker	MARINA PORT VELL S.A.U.	ES
Mr	DE SOLER	Germain		Revista Nautica y Yates Magazine	ES
Ms	DEUDERO	Salud			ES
Mr	DEUDERO MAYANS	Antonio	Speaker	Balearic Regional Government	ES
Mr	DOMÍNGUEZ	Manuel		FEDERACIÓN ESTATAL DE TRANSPORTES, COMUNICACIONES Y MAR, UGT	ES
Ms	DUEÑAS	Patricia		Government of the Balearic Islands	ES
Mr	ECHEVARRIA	Fidel	Speaker	University of Cádiz	ES
Mr	ESCALAS	JOSE		CAPITANIA MARITIMA PALMA	ES
Ms	FERNANDEZ	Marisa	Speaker	Centro Tecnológico del Mar-CETMAR	ES
Mr	GALINDO	matias jesus		APRECV	ES
Ms	GARAU	Juana M ^a		Direcció General de Recursos Hídrics	ES
Mr	GARAU COLL	ANTONI		FEDERACIÓ BALEAR DE CONFRARIES DE PESCADORS	ES
Mr	GARCIA	RAFAEL	Speaker	Centro de Seguridad Marítima Integral Jovellanos	ES
Ms	GARCIA HORRILLO	Mercedes		Dirección General de la Marina	ES
Mr		Antonio	Speaker	Balearic Islands Regional Government representation	ES
Mr	GASCON RIUS	LUIS		SPANISH MARITIME DIRECTORATE. IBIZA HARBOUR MASTER OFFICE	ES
Mr	GILABERT AGOTE	Victoriano	Speaker	Spanish Navy	ES
Ms	GMINDER	Beate	Speaker	Directorate General for Maritime Affairs and Fisheries, European Commission	BE
Mr	GÓMEZ	David		Outside The Box Management & Strategy SL	ES
	GONZÁLEZ-GARRA	Wenceslao	Speaker		
Ms	GOROSTIAGA	Lorena	Speaker	State Secretary for the European Union - Ministry of Foreign Affairs and Cooperation	ES
Ms		Carolina	Speaker	Technological and Maritime Spanish Platform	ES
Mr	GRAU	Antoni Maria		Govern de les Illes Balears. Marine Resources Service	ES
Mr	GRAUPERA MONAR	ESTEBAN	Speaker	CONFEDERACIÓN ESPAÑOLA DE PESCA RECREATIVA RESPONSABLE	ES
Ms	GUASP	Patricia		Government of the Balearic Islands	ES
Ms	GUITART	Isabel		CAEB	ES
Mr		Alejandro	Speaker	Director General ANEN	ES

Mr	HENRIQUEZ SALAS	FERNANDO	Speaker	DIRECCION GENERAL DE LA MARINA MERCANTE	ES
Mr	HERRERO	Jose Vincente		Accione Trasmediterneo	ES
Ms		Carmen	Speaker	Government of the Balearic Islands	ES
Ms	HIDALGO	Lara		ANEN	
Mr	HURTADO	Pep		CERTIO	ES
Mr	INFIESTA	jose		islaw abogados	ES
Mr	JOHN	Michael		Sea Teach S.L.	ES
Ms	JUZA	Melanie		SOCIB	ES
Ms	LANDERO	ANA		VICEPRESIDENTA CLUSTER MARITIMO ILLES BALEARS	ES
Mr	LAVILLA	Jose Maria		Spanish Navy	ES
Mr	LLORENS	Carlos		DGMM	ES
Mr	LLORENTE	Javier		TRAGSATEC	ES
Ms	LÓPEZ	Marta		Government of the Balearic Islands	ES
Mr	MACEIRAS	JOAQUIN		SALVAMENTO MARITIMO	ES
Mr	MALVIDO	gabriel		ISCOMAR	ES
Mr	MARCH	David		IMEDEA	ES
Mr	MARIN HERNANDEZ	javier		UGT	ES
Ms	MARQUES FELIU	Alejandra		AENB	ES
Ms	MARTINEZ CASTAÑEDA	MONICA	Speaker	DG FISHERIES RESOURCES AND ACUCULTURE	ES
Mr	MAS	Rafael		Cofradía de Pescadores "San Pedro" de Palma	ES
Mr	MAS GARAL	Juan Jose		Federacion Balear de Actividades Subacuaticas	ES
Mr	MASSUTI	Enric		Instituto Español de Oceanografía	ES
Mr	MATESANZ	Thomas		CRUISE LINES INTERNATIONAL ASSOCIATION	BE
Mr	MATIA	Angel			ES
Mr	MAURO	Salvatore		CNR-INSEAN	IT
Ms	MERCADAL	Margaret		Government of the Balearic Islands	ES
Mr	MERCANT	Antoni		ACCIONA Trasmediterranea	ES
Ms	MERCEDES	Chacon		Expert	ES
Mr	MOHAMMED	HARIT		CONSULAT GENERAL DU MAROC A PALMA DE MALLORCA	ES
Ms		LOLA	Speaker	MAGRAMA	ES
Ms	MOLINA	Teresa		Ministerio Asuntos Exteriores y de Cooperación	ES
Mr	MOLINA	Esteban	Speaker	Dircción General de Marina Mercante	ES
Mr	MONTADO	Richard		Gibraltar Maritime Administration	GI
Ms	MORALES-NIN	Beatriz		CSIC	ES
Mr	MORLA	Antonio		SASEMAR	ES
Ms		MARGARITA	Speaker	Dirección General de Pesca y Acuicultura juntadeandalucia Andalucía	ES
Mr	NASARRE	Jorge		Autoridad Portuaria de Baleares	ES
Mr	NAVARRETE	Lopez		Cofradia Pescadores Palma	ES
Ms	NEUJAHN	Gaby		LinxCommunication	DE
Mr	NOTARIO	ANTONIO	Speaker	SPANISH NAVY	ES
Ms	ORTEGA ORTEGA	NOELIA	Speaker	CTN- Centro Tecnológico Naval	ES
Mr	O'SULLIVAN	Geoffrey	Speaker	Marine Institute	IE

Mr	PALANQUES	Albert		CSIC	ES
Mr	PARERA	Joan	Speaker	Representative of the Government of Catalunya	ES
Mr	PEIRO	PABLO	Speaker	CLUSTER MARITIMO ESPANOL	ES
Mr	PERALTA	Paul		HM Government of Gibraltar (UK)	GI
Mr	PERE	Olivier		INSA, Espanol des Oceanografia	ES
Ms	PIEDRA	Iolanda	Speaker	Cluster Maritim de les Illes Balears	ES
Mr	PLAZA	JUAN CARLOS	Speaker	DEMARCACION DE COSTAS EN ISLAS BALEARES	ES
Mr	PUIG	Angel	Speaker		ES
Ms	PUIG ALORDA	Cristina		Conselleria Turismo ATB	ES
Mr	PUIGSERVER	Miguel		APEAM	ES
Mr	RAMIS MELERO	Daniel		Ports IB	ES
Mr	RAMOS CORONA	FRANCISCO FELIX	Speaker	DIRECCION GENERAL DE LA MARINA MERCANTE	ES
Mr	REMIRO PERLADO	Fco. Javier	Speaker	Fundación Observatorio Español de Acuicultura	ES
Ms	REPULLO	Anna	Speaker	European Commission	BE
Ms	REVENGA	Silvia	Speaker	Spanish Secretariat for Fisheries	ES
Mr	RIERA	Antonio	Speaker	Representative of BUQUES LANTIMAR	
Ms	RODRIGUEZ OLMO	Maribel	Speaker	PTEPA y EFTP	ES
Mr	RODRIGUEZ-	Rafael		Dirección General de la Marina	ES
Mr	CARBONELL	SERGIO		SALVAMENTO MARÍTIMO	ES
Mr	ROIG HERNÁNDEZ	José M ^a		TRAGSA	ES
Mr	ROSSELLO RIPOLL	Francesco	Speaker	Direcció General de Medi Rural i Mari	ES
Ms	RUA	Miriam		CAEB	ES
Mr	VELASCO FERNANDEZ	RAFAEL	Speaker	RVELASCO - [IN] Ingeniería naval y oceánica & NAUTICI design	ES
Mr	SAGARMINAGA	RICARDO		KAI MARINE SERVICES	ES
Mr	SANLORENZO	CARLOS	Speaker	ANEN (SPANISH MARINE TRADE ASSOCIATION)	ES
Ms	SEIRA	Angela	Speaker	Deputy Director General of the Department of Agriculture, Fishery, Food and Environment, Regional Government of Cataluña	ES
Mr	SICHES	oscar		ANADE/ICOMIA	ES
Mr	SUÑER RIERA	Miguel		Club Náutico Sa Rápita	ES
Ms	TEEGE	Silja		Sea Teach S.L.	ES
Ms	TEJEDOR	ANA	Speaker	KAI MARINE SERVICES	ES
Mr	TERRICABRAS	Victor		Balearia	ES
Mr	TINTORE	JOAQUIN	Speaker	ICTS SOCIB and IMEDEA (CSIC-UIB)	ES
Mr	TIO I SAULEDA	Antonio		FMC	ES
Mr	TOMÁS	Matías		Asociación Española de Estaciones Náuticas	ES
Mr	TROINA	Giuseppe		Italian Coast Guard	IT
Mr	TRUJILLO CASTILLO	Juan Manuel		ETF	ES
Mr	URRUTIA MERA	JOSÉ MARÍA		AUTORIDAD PORTUARIA DE BALEARES	ES
Mr	VARGA ALDANA	JUAN JOSE	Speaker	GUARDIA CIVIL MARITIME SERVICE	ES

Mr	VELASCO TUDURI	FRANCISCO DE BORJA	Speaker	SUBDIRECCION GENERAL DE CALADERO NACIONAL, ASUNTOS COMUNITARIOS Y ACUICULTURA	ES
Ms	VIDAÑA SOCIAS	Marga		IDI (Institut d'Innovació Empresarial de les Illes Balears)	ES
Mr	WARR	Stephen		Department of the Environment, HM Government of Gibraltar	GI



Annex IV: Visual developed



European
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MARITIME AFFAIRS AND FISHERIES

Palma de Mallorca - Spain, 2-3 May 2013

Blue Growth in the Mediterranean:

PERSPECTIVES OF SPAIN



Govern
de les Illes Balears



CLUSTER MARÍTIMO
de les Illes Balears



European
Commission

MARITIME AFFAIRS AND FISHERIES

Palma de Mallorca - Spain 2-3 May 2013

Blue Growth in the Mediterranean:
PERSPECTIVES OF SPAIN



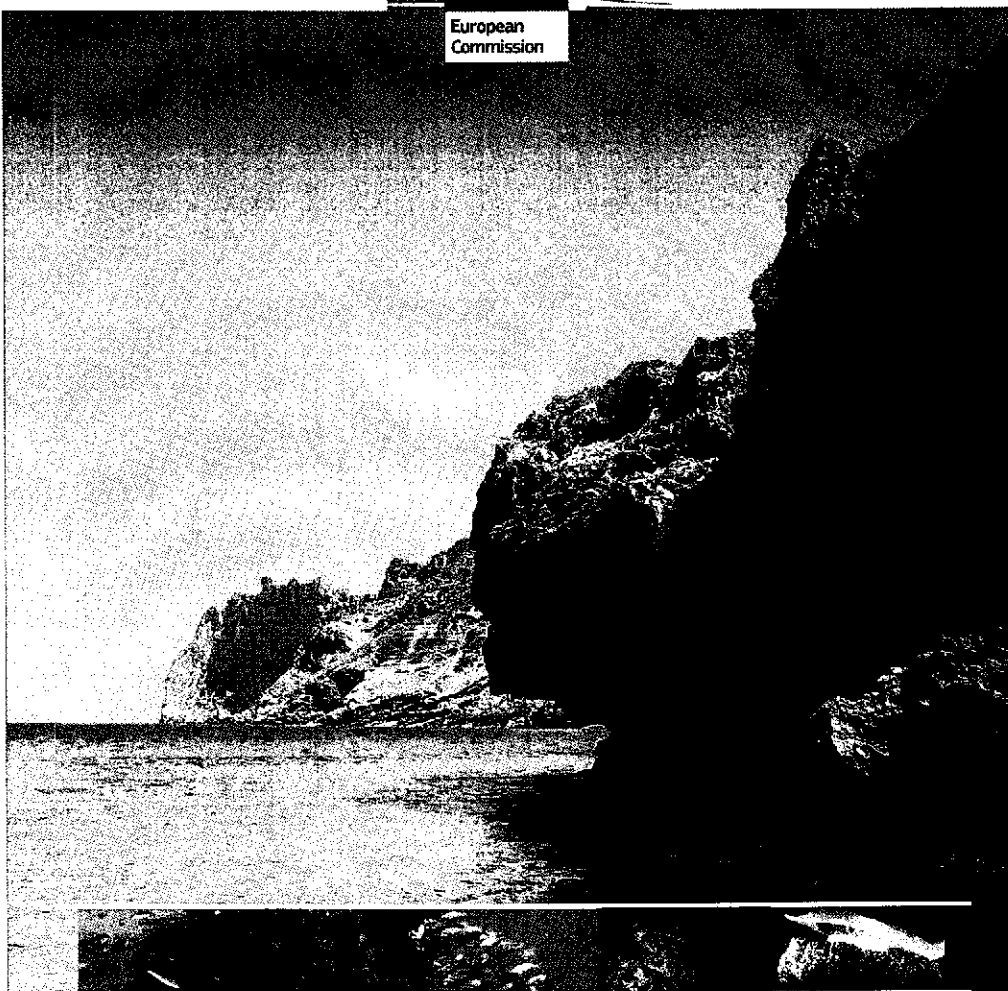
Govern
de les Illes Balears



CLUSTER MARITIMO
de les Illes Balears

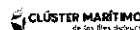
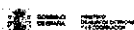


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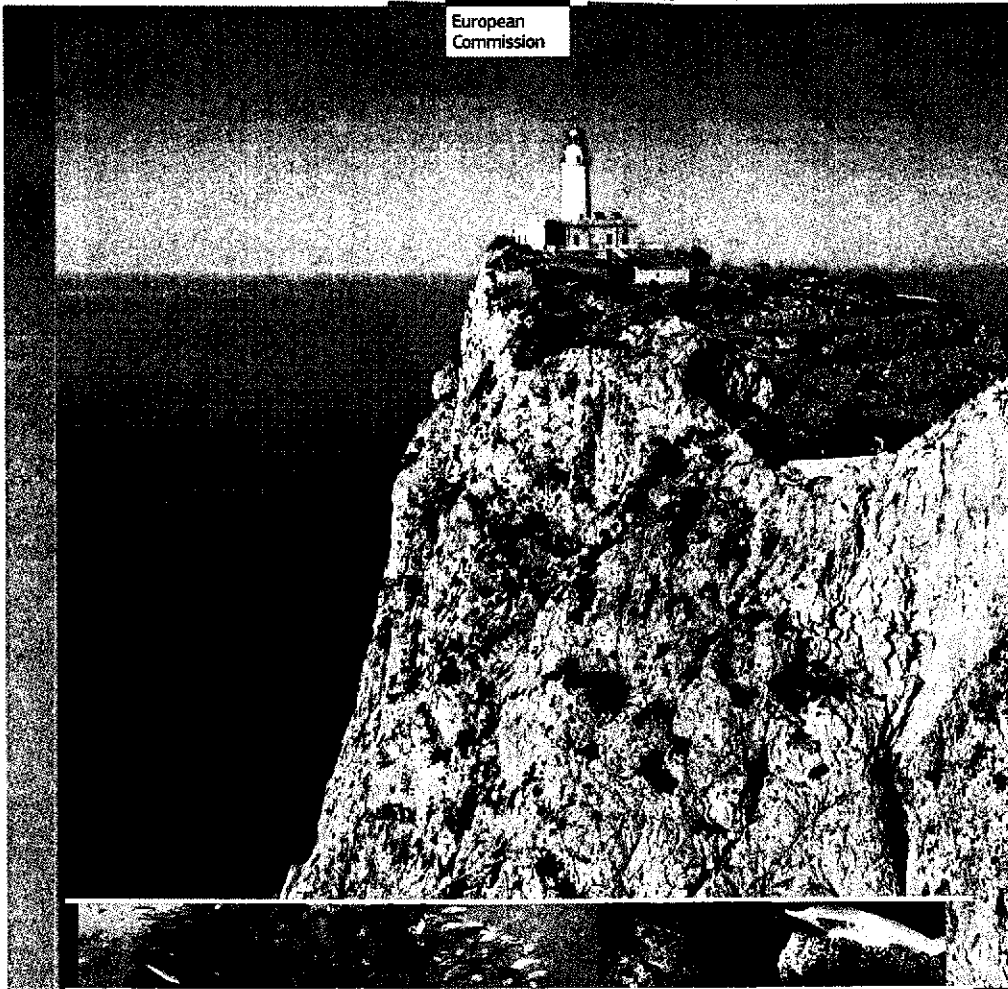
Blue Growth in the Mediterranean: perspectives of Spain

Palma de Mallorca
2-3 May 2013





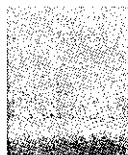
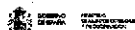
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Blue Growth

in the Mediterranean:
perspectives of
Spain

Palma de Mallorca
2-3 May 2013





European
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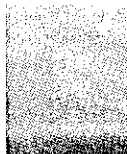


Blue Growth

Palma de Mallorca
2-3 May 2013

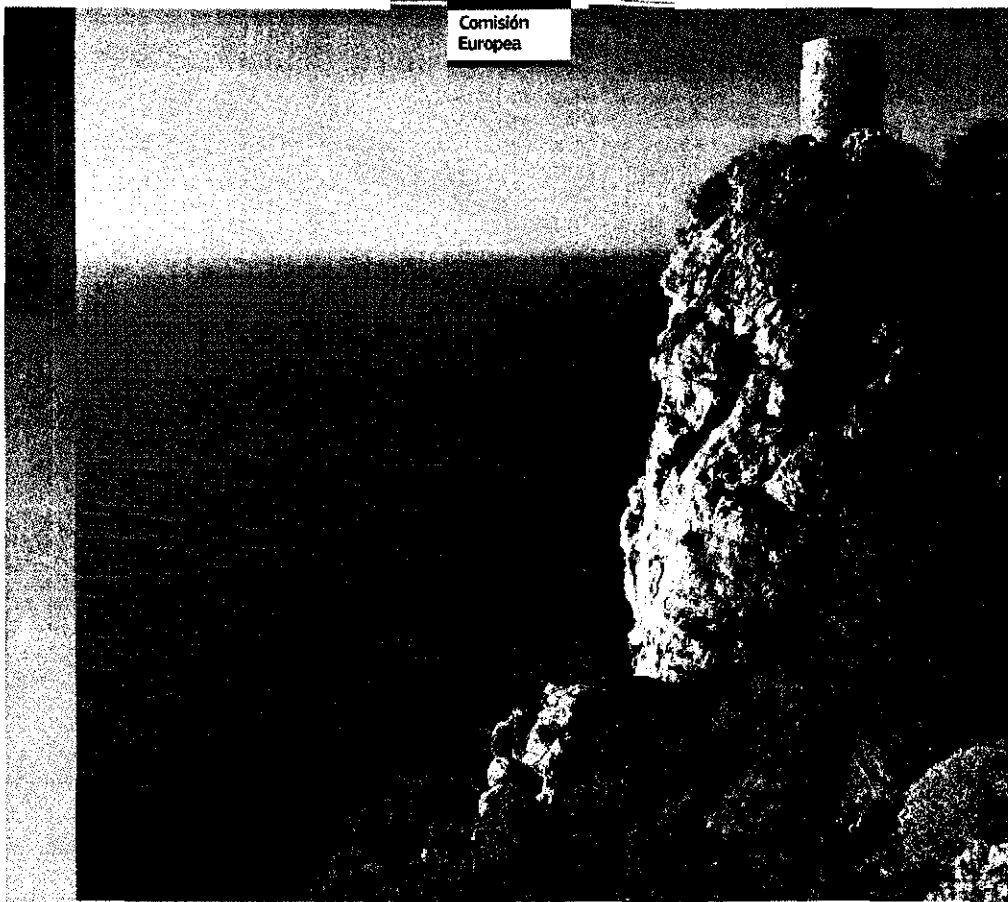
In the Mediterranean:
perspectives of

Spain





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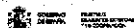


Crecimiento Azul

Palma de Mallorca
2-3 de mayo 2013

en el Mediterráneo:
perspectiva de

España



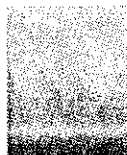
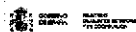


Comisión
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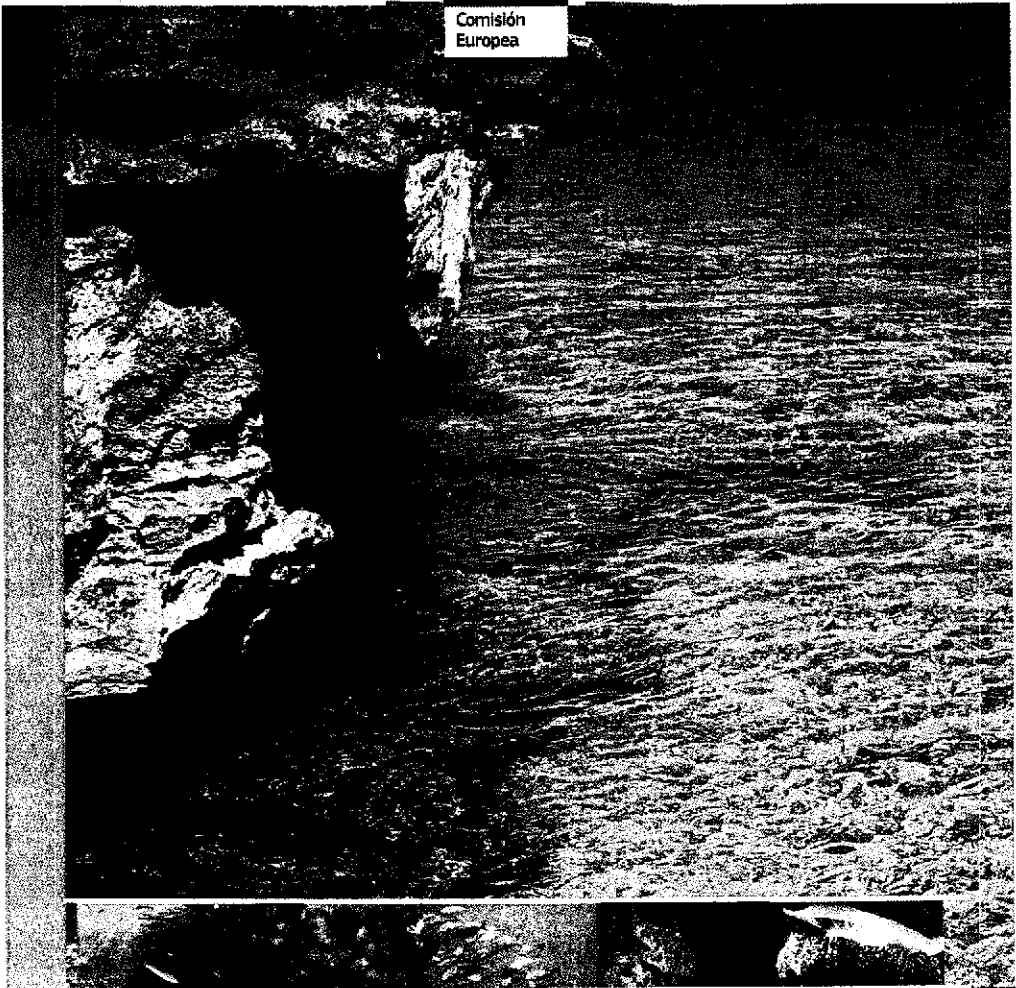
Crecimiento Azul en el Mediterráneo: perspectiva de España

Palma de Mallorca
2-3 de mayo 2013



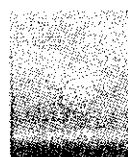
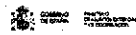


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Crecimiento Azul en el Mediterráneo: perspectiva de España

Palma de Mallorca
2-3 de mayo 2013





Annex V: Travel Reimbursement

Title	Last name	First name	Company	Registration email	Phone	Country	City	Attendance / days	Date of the invoice	Contract price	Ticket price in €	Expenses claimed	Incl. Expenses	Info complete	To be paid	Payment approved
Mr	ALBIER	Eric	I.N.P.P.	info@inpp.org	00 33 4 96 14 09 40	FR	MARSEILLE	1		520						
Mr	AYMERIC	Michel	Secretariat general for the sea	sindy.bemier@m.gouv.fr	+33142758656	FR	Paris	2	14-Jun	520	544,49	544,49	0	Y	544,49	Y 14/06
Ms	ALMODOVAR	Margarida	Directorate General for Maritime Policy	margarida.almodovar@dgpm.gov.pt	00351213 231 556	PT	Lisbon	2		520						
Mr	O'SULLIVAN	Geoffrey	Marine Institute	geoffrey.osullivan@marine.ie	00-353-91-387200	IE	Ireland	2	22-May	520	200.77	200.77	0	Y	200.77	Y 28/05
Ms	AGUERO	ALMUDENA	Spanish Ministry of Economy and Competitiveness-State Secretariat of R&D&I	almudena.aguero@mineco.es	+34 636509156	ES	Madrid	2	26-May	264	285.66	285.66	0	Y	285.66	Y 28/05
Mr	ALDANA	VARGA	SPAIN-GUARDIA CIVIL	jvarga@guardiacivil.es	649-832383	ES	madrid	2		264						
Ms	CHACON	Mercedes	Expert	mercechacondelgado@gmail.com	618826694	ES	Granollers	2		264						
Mr	ECHIVARRIA	Fidel	University of Cádiz	fidel.echevarria@uca.es	637786758	ES	Puerto Real	2	16-May	264	266.85	355.98	89,13 (taxi, parking, hotel in madrid)	Y	266.85	Y 28/05
Ms	FERNANDEZ	Marisa	Centro Tecnológico del Mar-CETMAR	mfernandez@cetmar.org	986247047	ES	Vigo	2	26-May	264	258.67	258.67	0	Y	258.67	Y 28/05
Mr	GILBERT	Victoriano	Spanish Navy	vgilago@m.mde.es	91 3795106	ES	Madrid	2		264						
Ms	GOROSTIAGA	Lorena	Ministry of Foreign Affairs and Cooperation	lorena.gorostiaga@ue.maec.es	91 379 8491	ES	Madrid	2	22-May	264	345.31	345.31	0	Y	345.31	Y 28/05
Mr	HENRIQUEZ SALAS	FERNANDO	DIRECCION GENERAL DE LA MARINA MERCANTE	fherniquez@fomento.es	915979256	ES	MADRID	2	22-May	264	230.31	230.31	0	Y	230.31	Y 28/05
Ms	MARTINEZ CASTAÑEDA	MONICA	DG FISHERIES RESOURCES AND ACUCULTURE	mmcastaneda@magrama.es	913476136	ES	madrid	2	26-May	264	256.81	256.81	0	Y	256.81	Y 4/06
Mr	MOLINA	Esteban	Dircción General de Marina Mercante	emmartin@fomento.es	+34 91 597 91 73	ES	Madrid	1	16-May	264	230.81	230.81	0	Y	230.81	Y 28/05
Mr	NOTARIO	ANTONIO	SPANISH NAVY	ariotezq@m.mde.es	0034913795106	ES	madrid	2	15-May	264	284.31	284.31	0	Y	284.31	Y 28/05
Ms	ORTEGA	NOELIA	CTN- Centro Tecnológico Naval	nortega@ctnaval.com	618776032	ES	Fuente Alamo (Murcia)	2	20-Jun	264	252,13	252,13	1	Y	252,13	Y 20/06
Mr	PARERA	Joan	Representative of the Government of Catalunya	federacion@jveemp.org	0034933231212	ES	Cornellà de Llobregat	2		264						
Mr	RAMOS CORONA	FRANCISCO FELIX	DIRECCION GENERAL DE LA MARINA MERCANTE	frramos@fomento.es	915979269	ES	MADRID	1	16-May	Florena	202.81	202.81	0	Y	202.81	Y 28/05
Ms	REVENGA	Silvia	Spanish Secretariat for Fisheries	srevenga@magrama.es	+ 34 91 3476166	ES	Madrid	2	16-May	264	244.81	244.81	0	Y	244.81	Y 28/05
Ms	RODRIGUEZ OLMO	Maribel	PTEPA y EFTP	maribel.rodriguez@ariema.com	918045372	ES	Tres Cantos	2	14-Jun	264	282,90	282,90	0	Y	282,90	Y 14/06
Mr	SANDOVAL	GABRIEL	MARINA PORT VELL S.A.U.	malbiol@marinaportvell.com	934842300	ES	BARCELONA	2	22-May	264	235.17	235.17	0	Y	235.17	Y 10/06
Mr	SANLORENZO	CARLOS	ANEN (SPANISH MARINE TRADE ASSOCIATION)	anen@anen.es	913532994	ES	MADRID	1	14-Jun	264	380,72	380,72	1	Y	380,72	14/06

Mr	VELASCO TUDURI	FRANCISCO DE BORJA	SUBDIRECCION GENERAL DE CALADERO NACIONAL, ASUNTOS COMUNITARIOS Y ACUICULTURA	bvelasco@magra ma.es	34 91 347 60 45	ES	Madrid		2		264	190,81	190,81		0	Y	190,81	Y 17/07
Ms	DANÉS	Cristina	Ministry of Agriculture, Food and Environment	cdanes@magram a.es	+34 91 5976192	ES	Madrid		1	16-May	264	271.31	271.31		0	Y	271.31	28-May
Mr	GARCIA	RAFAEL	Centro de Seguridad Marítima Integral Jovellanos	rataelgm@centro jovellanos.com	985159800	ES	Gijón, Asturias		2	4-Jun	264	244,65	244,65		0	Y	244,65	6-Jun
Mr	REMIRO PERLADO	Fco. Javier	Fundación Observatorio Español de Acuicultura	jremiro@fundacio noesa.es	913107546	ES	MADRID		1	22-May	264	388.31	420.51	32,20 (taxis)	Y		388.31	4-Jun
Mrs	REPULLO-GRAU	Anna				ES			1		264							
Ms	SEIRA	Angela				ES			2	26-May	264	175	175		0	Y	175	4-Jun
Mr	PUIG	Angel				ES			2		264							



Annex VI: DSA table

DSA Table

Title	Last name	First name	Company	Country	Attend the conference on	Attendance / days
Mr	ALBIER	Eric	I.N.P.P.	FR	day II only (3 May 2013)	1
Mr	AYMERIC	Michel	Secretariat general for the sea	FR	both days, 2 and 3 May 2013	2
Ms	ALMODOVAR	Margarida	Directorate General for Maritime Policy	PT	both days, 2 and 3 May 2013	2
Mr	O'SULLIVAN	Geoffrey	Marine Institute	IE	both days, 2 and 3 May 2013	2
Ms	AGUERO	ALMUDENA	Spanish Ministry of Economy and Competitiveness-State Secretariat of R&D&I	ES	both days, 2 and 3 May 2013	2
Mr	ALDANA	VARGA	SPAIN-GUARDIA CIVIL	ES	both days, 2 and 3 May 2013	2
Ms	CHACON	Mercedes	Expert	ES	both days, 2 and 3 May 2013	2
Mr	ECHEVARRÍA	Fidel	University of Cádiz	ES	both days, 2 and 3 May 2013	2
Ms	FERNANDEZ	Marisa	Centro Tecnológico del Mar-CETMAR	ES	both days, 2 and 3 May 2013	2
Mr	GILABERT	Victoriano	Spanish Navy	ES	both days, 2 and 3 May 2013	2
Ms	GOROSTIAGA	Lorena	Ministry of Foreign Affairs and Cooperation	ES	both days, 2 and 3 May 2013	2
Mr	HENRIQUEZ SALAS	FERNANDO	DIRECCION GENERAL DE LA MARINA MERCANTE	ES	both days, 2 and 3 May 2013	2
Ms	MARTINEZ CASTAÑEDA	MONICA	DG FISHERIES RESOURCES AND ACUCULTURE	ES	both days, 2 and 3 May 2013	2
Mr	MOLINA	Esteban	Dircción General de Marina Mercante	ES	day II only (3 May 2013)	1
Mr	NOTARIO	ANTONIO	SPANISH NAVY	ES	both days, 2 and 3 May 2013	2
Ms	ORTEGA	NOELIA	CTN- Centro Tecnológico Naval	ES	both days, 2 and 3 May 2013	2
Mr	PARERA	Joan	Representative of the Government of Catalunya	ES	both days, 2 and 3 May 2013	2
Mr	RAMOS CORONA	FRANCISCO FELIX	DIRECCION GENERAL DE LA MARINA MERCANTE	ES	day II only (3 May 2013)	1
Ms	REVENGA	Silvia	Spanish Secretariat for Fisheries	ES	both days, 2 and 3 May 2013	2
Ms	RODRIGUEZ OLMO	Maribel	PTEPA y EFTP	ES	both days, 2 and 3 May 2013	2
Mr	SANDOVAL	GABRIEL	MARINA PORT VELL S.A.U.	ES	both days, 2 and 3 May 2013	2
Mr	SANLORENZO	CARLOS	ANEN (SPANISH MARINE TRADE ASSOCIATION)	ES	day II only (3 May 2013)	1
Mr	VELASCO TUDURI	FRANCISCO DE BORJA	SUBDIRECCION GENERAL DE CALADERO NACIONAL, ASUNTOS COMUNITARIOS Y ACUICULTURA	ES	both days, 2 and 3 May 2013	2
Ms	DANÉS	Cristina	Ministry of Agriculture, Food and Environment	ES	day II only (3 May 2013)	1
Mr	GARCIA	RAFAEL	Centro de Seguridad Marítima Integral Jovellanos	ES	both days, 2 and 3 May 2013	2
Mr	REMIRO PERLADO	Fco. Javier	Fundación Observatorio Español de Acuicultura	ES	day II only (3 May 2013)	1

Mrs	[REDACTED]	Anna		ES	day II only (3 May 2013)	1
Ms	[REDACTED]	Angela		ES	both days, 2 and 3 May 2013	2
Mr	[REDACTED]	Angel		ES	both days, 2 and 3 May 2013	2
Mr	[REDACTED]	Carlos	INNOVAMAR	ES	both days, 2 and 3 May 2013	0
Mr	[REDACTED]	Demetrio	Instituto Español de Oceanografía (IEO)	ES	both days, 2 and 3 May 2013	0
Mr	[REDACTED]	Enrique		ES		0
	[REDACTED]		FERROCARRILS DE LA GENERALITAT DE CATALUNYA	ES	both days, 2 and 3 May 2013	0

[REDACTED] new / last change
cancelled or no-show



Annex VII: Overview of expenses

Blue Growth in the Mediterranean: perspectives of Spain, 2-3 May 2013, Palma de Mallorca: Financial proposal

No	Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
1.	General coordination and supervision	Project leader	€450.00	1	5.50	€2,475.00	
	General costs for preparation of the seminar						
	These costs cover: coordination with the client coordination with venue Sending invitations and practical info to participants, registration management, preparation of conference materials (badges, desk names, register of attendance)	Event manager	€420.00	1	15.00	€6,300.00	
		Event assistant	€350.00	1	15.00	€5,250.00	
	Hotel identification and concluding group rates for the 250 pax and hotel identification and selection for speakers and organisers	Event manager	€420.00	1	3.00	€1,260.00	Please note that GC cannot book hotel rooms for unpaid pax (in this case, hotels would require a deposit as guarantee and would charge no shows). GC will negotiate preferential group rates and links with corresponding group codes will be made available on the registration form in order for pax to make their own reservation. For speakers and organisers, a contract with the selected hotel will be issued and GC will take care of all reservations for speakers and organisers.
	Cleaning of participants lists received	Event assistant	€350.00	1	1.00	€350.00	Cleaning of contact lists received from ES authorities and DG MARE
	cancelled	Photographer	€600.00	1	0.00	€0.00	Briefing
	cancelled	CFP & Maritime Affairs Expert	€775.00	1	0	€0.00	1 day of preparation prior to the workshops
	Preparation of documents						
	Programme design and lay-out, banner for registration and for all supporting documents	Graphic designer	€350.00	1	2.50	€875.00	
	Design the roll-ups + ready to print files preparation	Graphic designer	€350.00	1	2.00	€700.00	6 different roll-ups
		Production department	€370.00	1	1.00	€370.00	
	<i>Preparing and assembling the participant pack, incl.</i>	Event assistant	€350.00	1	1.00	€350.00	250 pax

No Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
Printing :* FOLDER Programme in colours, * List of participants, BW, 1 staple, +/- 10 pages, 280 copies Register of attendance	Production dept	€370.00	1	5.25	€1,942.50	including production and shipment of materials
shipment of roll-ups			0	0.00	€0.00	The roll-ups were printed in Palma de Mallorca in order to reduce the shipment costs
Conference material	badges	€1.92	280	1.00	€537.60	250 pages + 30 spare for onsite registration
	speakers' desk names	€2.40	80	1.00	€192.00	80 were produced instead of the 35 originally foreseen. Due to last minute speakers' changes
cancelled	Pens	€2.12	0	1.00	€0.00	
	On-line registration	€600.00	1	1.00	€600.00	
Set-up of Registration website	Event manager	€420.00	1	5.00	€2,100.00	setting-up the registration website Online registration module and registration website, including general info on the event, background docs, uploading of presentations, downloadable conference programme. Updating and maintaining the registration web site
	Roll-up	€276.00	6	1.00	€1,656.00	
General organisation costs during the event		Price person/day	No. Of units	No. Of days	Total	Comments
	Project leader	€450.00	1	4.00	€1,800.00	arrival the day prior to the event, leaving on the day after the event
Welcoming and registering the participants	Event manager	€420.00	1	4.00	€1,680.00	arrival the day prior to the event, leaving the day after the event
cancelled	CFP & Maritime Affairs Expert	€775.00	0	4.00	€0.00	arrival the day prior to the event, the day after (depending on flight schedule). Will be adapted to effective schedule
cancelled	photographer	€600.00	0	1.50	€0.00	(0,5 day on 2 May, full day on 3 May)
Facilities						

No Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
Venue hire	Plenary room(price/day for 80 pax)	€3,288.00	1	4.6875	€15,412.50	suitable to welcome 250 pax, budget has been adapted accordingly: 3288€/day for a plenary for 80 pax. For 250 pax= (10275€/day + 5137,5€ for 0,5day = total: 15 412,5€. Coffee breaks are incl. in the price rental. Please note that the No. of days indicated (4,6875 days) do not reflect effective number days of the event but the calculation made to get to the final price corresponding to this request; i.e., € 15.412,50 divided by € 3.288,00
Two BO rooms for 100 pax	Break-out room (per room for 50 pax, per half day)	€484.80	4	1.00	€1,939.20	2 BO rooms for 100 pax for DAYII, budget has been adapted accordingly.
Two rooms for 50 pax	Break-out room (per room, per half day)	€484.80	2	2.00	€1,939.20	1 BO room for 1 day= 484,8(0,5day)X2 = 969,6€
Equipment plenary	Laptop	€300.00	1	2.00	€600.00	
	Beamer	€336.00	1	2.00	€672.00	
	Flipchart	€66.00	1	2.00	€132.00	
	Wireless micro	€72.00	3	2.00	€432.00	1 for speakers, 2 for the audience
	Fixed micro	€60.00	6	2.00	€720.00	for table speakers
	Screen	€120.00	1	2.00	€240.00	
	Lectern	€60.00	1	2.00	€120.00	
	Printer rental	€33.60	2	2.00	€134.40	
	Photocopy facilities	€33.60	2	2.00	€134.40	
Equipment break-out rooms	Laptop	€300.00	2	2.00	€1,200.00	2 break-out rooms for // sessions
	Beamer	€336.00	2	2.00	€1,344.00	
	Flipchart	€66.00	2	2.00	€264.00	
	Wireless micro	€72.00	4	2.00	€576.00	
	Fixed micro	€60.00	6	2.00	€720.00	
	Screen	€120.00	2	2.00	€480.00	
	Lectern	€60.00	2	2.00	€240.00	

No Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments	
	<i>Technician</i>	€600.00	2	2.00	€2,400.00	1 for plenary and 1 for the // sessions	
	<i>Hostesses</i>	€240.00	6	1.50	€2,160.00	we count 1 hostess / 50 pax. We would therefore recommend 4 hostesses for the registration, 2 for the main room and 1 per BO room (the 2 for the BO rooms will be the same as for registration)	
	<i>Catering</i>	Buffet lunch	€26.40	121	1.00	€3,194.40	150 counted for catering - the 29 paid speakers incl. In DSA.
		Bev. Package	€22.80	121	1.00	€2,758.80	150 counted - 29 paid speakers incl. In DSA, water, soft drinks and red + white wine
		Coffee break	€0.00	150	2.00	€0.00	Incl. In plenary room rental. 2 CB will be provided for 250 pax.
	dinner: standing dinner	Buffet lunch	€26.40	121	1.00	€3,194.40	standing buffet for DAY I after the first day of the conference
		Bev. Package	€22.80	121	1.00	€2,758.80	For standing buffet on day I after the conference
Interpreters basis		Price person/day	No. Of units	No. Of days	Total	Comments	
	<i>Interpreters DAY I</i>	€840.00	2	1.00	€1,680.00	EN, ES, for the plenary on Day I. Please note that interpreters charge full day and not 0,5 day.	
	<i>Interpreters DAY II</i>	€840.00	6	1.00	€5,040.00	For plenary and round tables on Day 2 (1 plenary, 2 BO rooms)	
	<i>Interpreters booths</i>	€870.00	3	2.00	€5,220.00		
Travel & DSA for paid participants		Price person/day	No. Of units	No. Of days	Total	Comments	
	<i>travel Mallorca</i>	<i>Team</i>	€500.00	2	1.00	€1,000.00	BE-ES
	cancelled	<i>Expert</i>	€680.00	0	1.00	€0.00	Price will be adapted depending on country of origin
	<i>Interpreters</i>	4 Domestic travel	€264.00	0	1.00	€0.00	found on location no travel
	<i>Travel EU speakers</i>	FR: Aymeric and Albier	€520.00	2	1.00	€1,040.00	Please refer to annex travel reimbursement
		IE: O'Sullivan	€520.00	1	1.00	€520.00	
		PT: Almodovar	€520.00	1	1.00	€520.00	
	<i>Domestic travel speakers</i>	25 Domestic travel	€264.00	25	1.00	€6,600.00	Please refer to annex travel reimbursement
	<i>DSA Spain speakers</i>	XXXX paid speakers	€212.00	7	1.00	€1,484.00	for detail please refer to annex DSA table
	<i>DSA Spain speakers</i>	XXX paid speakers	€212.00	22	2.00	€9,328.00	for detail please refer to annex DSA table
		Team	€212.00	2	4.00	€1,696.00	

No Tasks	Functions of individuals or	Price person/day	No. Of units	No. Of days	Total	Comments
cancelled	<i>Expert</i>	€212.00	0	4.00	€0.00	
	<i>Interpreters</i>	€213.00	0	2.00	€0.00	found on location no travel
	Project leader	€450.00	1	2.50	€1,125.00	
<i>including invoicing, follow-up with suppliers, drafting of final technical report, reimbursement of travel for speakers and paid pax, sending thank you email, gathering all relevant documentation of the event for upload on DG MARE website</i>	Event manager	€420.00	1	3.50	€1,470.00	
	Event assistant	€350.00	1	4.00	€1,400.00	including travel reimbursement for speakers
cancelled	Chief CFP & Maritime Affairs expert	€775.00	0	3	€0.00	Compiling minutes from workshops and drafting the summary report, 1 set of corrections
cancelled	photographer	€600.00	0	0.50	€0.00	delivery of pics on DVD