The SARA Project s.r.l. (TSP)

https://www.youtube.com/watch?v=hJwbnTZG3Z8











Company profile



The Sara Project s.r.l. aims to perform development, production and marketing of integrated turn-key systems for public and private users operating in the environmental observation, video surveillance and Search&Rescue. The platforms, mainly produced in the cloud and carried out according to the operational needs and process of customers, are focused on the integration of innovative sensors (air, terrestrial and submarine drones) and on the development of algorithms based on satellite navigation technologies (GNSS), Satellite Observation of the Earth (EO), Computer Vision (CV) and artificial intelligence (AI).

H2020 funding 2018-2020 Initial PoC The new company



2021 2015 2019 2020



1st concept demo With Italy coast Guard, July 2015



Solution Validation Szczecin and Baltic sea, September 2019



Channel w.22 stakeholders, January 2020



TSP company establishment June 2021



Signature of 1st contracts September 2021











Part 1 : Ocean Focus

Technologies and Services



OPERATIONAL ALTITUDE PAYLOAD

100m

30 X optical

X digital Zoom

ENDURANCE

hours of persistent operations







m/s (14 m/s wind gust) m/s (14 m/s wind gust)

WEATHER CONDITIONS



DAY OPERATION (optical camera)

700

Nautical Miles

NIGHT OPERATION (thermal camera)

300

Small Vessel at the horizon (Critical dimension: 28,7m), Optics:

Nautical Miles

OCEAN AND ENVIRONMENTAL











OGS R/V **Laura Bassi** - an icebreaker research vessel – OGS supports the Italian National Antarctic Program (PNRA) together with CNR (National Research Council) research and logistic activities in Antarctica and Arctic

TSP solution based on a tethered drone will improve the range dramatically (horizon distance) allowing to cover a wider area.

Useful products:

- Optical images (geocoded)
- Possible radar installation onboard

The system will also be used for monitoring upload/unload ship operations









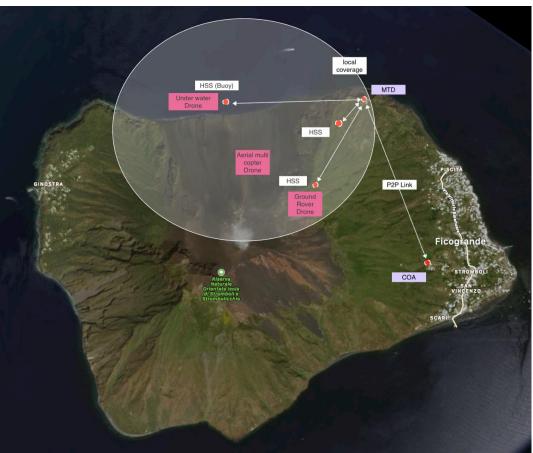


Part 1: Ocean Focus

to support Stromboli multi-hazard scenario monitoring (National emergency plan defined by Civil Protection Department 2015)

Nowcasting-Forecasting | Early warning | Characterisation of phenomena

Hazard assessment | Context awareness | Process workflow



SATELLITE MONITORING

- Pléiades-1 images and Digital Surface Models
- Sentinel-2 MSI images
- MODIS and SEVIRI infrared data
- Sentinel-1 DInSAR e SBAS

GROUND-BASED MONITORING

- Visible and infrared livecams
- Seismic stations
- Ground-Based InSARs
- Acoustic sensors
- Dilatometers, strainmeters, tiltmeters
- GNSS network
- Wave buoys
- UV sensors for volcanic gas
- Fleet of air and underwater drone













Part 1: Ocean Focus Additional investments to do what?!

Regional Market → European Market → worldwide Market







- to protect IPR world wide
- to scale up on European/worldwide scale
- to hire a Product Manager
- to strongly enforce the SW development team (App development upgrade)
- to build up a network of TSP sales representatives (target EU 28)
- to create a customer care office
- to develop an affiliation network of certified pilots (service model)
- to upgrade a small fleet of drones









Thank you for your attention!



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